

AGENDA

COMMUNITY PLANNING COMMITTEE A COMMITTEE OF THE BOARD OF DIRECTORS

SPECIAL MEETING
Tuesday, September 26, 2023
11:00 AM
Classroom C
600 N. Highland Springs, Avenue, Banning, CA 92220

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Administration Office at (951) 769-2101. Notification 48 hours prior to the meeting will enable the Hospital to make reasonable arrangement to ensure accessibility to this meeting. [28 CFR 35.02-35.104 ADA Title II].

John Peleuses will participate remotely at the Holiday Inn Express Dallas NE – Allen TX, 205 Central Expressway N., Allen, TX 75013

<u>TAB</u>

I. Call to Order S. DiBiasi

II. Public Comment

A five-minute limitation shall apply to each member of the public who wishes to address the Community Planning Committee of the Hospital Board of Directors on any matter under the subject jurisdiction of the Committee. A thirty-minute time limit is placed on this section. No member of the public shall be permitted to "share" his/her five minutes with any other member of the public. (Usually, any items received under this heading are referred to staff for future study, research, completion and/or future Committee Action.) (PLEASE STATE YOUR NAME AND ADDRESS FOR THE RECORD.)

On behalf of the San Gorgonio Memorial Hospital Board of Directors, we want you to know that the Board/Committee acknowledges the comments or concerns that you direct to this Committee. While the Board/Committee may wish to occasionally respond immediately to questions or comments if appropriate, they often will instruct the CEO, or other Administrative Executive personnel, to do further research and report back to the Board prior to responding to any issues raised. If you have specific questions, you will receive a response either at the meeting or shortly thereafter. The Board/Committee wants to ensure that it is fully informed before responding, and so if your questions are not addressed during the meeting, this does not indicate a lack of interest on the Board/Committee's part; a response will be forthcoming.

Community Planning Committee Special Meeting September 26, 2023

III. Turnaround Plan Presentation and Discussion Wipfli, LLP A

IV. Capital Budget List S. Barron/ B

Staff

V. Future Agenda Items

VI. Next Meeting – Wednesday, January 17, 2024

VII. Adjourn S. DiBiasi

* Requires Action

In accordance with The Brown Act, Section 54957.5, all public records relating to an agenda item on this agenda are available for public inspection at the time the document is distributed to all, or a majority of all, members of the Committee. Such records shall be available at the Hospital office located at 600 N. Highland Springs Avenue, Banning, CA 92220.

Certification of Posting

I certify that on September 22, 2023, I posted a copy of the foregoing agenda near the regular meeting place of the Board of Directors of San Gorgonio Memorial Hospital Community Planning Committee, and on the San Gorgonio Memorial Hospital website said time being at least 24 hours in advance of the special meeting of the Community Planning Committee (*Government Code Section 54954.2*).

Executed at Banning, California on September 22, 2023

Ariel Whitley, Executive Assistant

and Whitley

TAB A

CHANGES EVERYTHING.

Distressed Hospital Loan Program – Loan Application and Turnaround Plan

Presented to: San Gorgonio Memorial Healthcare District

WIPFLI

Your Wipfli service team



Megan Hartman

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Wipfli Healthcare Practice

Wipfli's team of healthcare consultants helps organizations to see an increasingly complex landscape with clarity and confidence. From improved financial operations and regulatory compliance to digital transformation and talent management, our healthcare specialists provide the unique solutions to more than 3,500 hospitals, health systems and clinics.

Loan Application Summary

Scope of Services for San Gorgonio Memorial Healthcare District Distressed Hospital Loan Program Application

Completion of the loan application for the Distressed Hospital Loan Program to provide necessary interim working capital needs to San Gorgonio Memorial Hospital.

- The loan application included 5 sections of requested information, including:
 - Applicant information and requested loan amount
 - Current financial standing of the Hospital
 - Community Need
 - Hospital utilization
 - Legal status questionnaire
- Supplemental attachments were requested including:
 - Financial Statements
 - Management/Organization Information
 - Turnaround Plan

Scope of Services for San Gorgonio Memorial Healthcare District Distressed Hospital Loan Program Application (Continued)

- Tight turnaround times:
 - State forms available mid June with initial due date of June 30 for initial review to proceed
 - Initial acceptance received mid July with final due date of July 31
- Loan amount requested was \$15 million; Loan amount approved is \$9.8M
- Loan terms include:
 - 0% interest
 - Payable over 72 months, with an initial 18-month grace period (Possibility of forgiveness)
 - Estimated monthly average payment \$181,000; Annually of \$2.16 million
 - Anticipated funding is October 2023
- HCAi loan approvals:
 - 30 applications requesting \$940 million in loan awards
 - 17 applications were approved for a total \$300 million
- Board resolution required to obtain loan proceeds

Turnaround Plan Requirements

- Turnaround Plan needed to include financial projections detailing the uses of the proposed loan and strategies by management to regain financial viability to continue operations
- Required components of the Turnaround Plan needed to include:
 - Preparation of projected monthly statements of cash flows for San Gorgonio Memorial Hospital covering a 24-month period from July 1, 2023 through June 30, 2025, which requires the need for projected statements of revenues and expenses, and statements of net position
 - Two Scenarios including:
 - Current financial situation
 - Future financial situation incorporating Turnaround Plan and loan proceeds
 - Narrative describing actions being taken or to be taken by leadership to obtain financial viability
 - Description of how actions will affect the revenues and expenses
- Document resulted in 32 pages to tell the story

Baseline Financial Projections – Current Financial Situation

Basis for Projections – Current Financial Situation

- Prepared monthly financial statement projections for the District (July 2023 through June 2025) based on the following:
 - Utilized budget 2024 as the baseline for the financial projections with the following adjustments:
 - Reallocated the staffing productivity improvements to the turnaround plan
 - Reallocated implementation of Stroke Program to the turnaround plan
 - Starting cash position was based on unaudited June 30, 2023 financial statements
 - Fiscal 2025 assumptions include (from budget 2024):
 - Projected 3% utilization growth
 - 1% overall reimbursement increase
 - Incorporated 3% expense inflation
 - Benefit ratio consistent with budget 2024
 - Applied variable percentages to each expense category
 - Adjusted monthly cash flows based on expected cash receipts and disbursements based on historical trends and discussions with management

Monthly Cash Flow – July 2023 through June 2024 – Current Financial Situation

		Jul-23	Α	ug-23	9	Sep-23	(Oct-23	N	ov-23	D	ec-23	J	an-24	F	eb-24	N	1ar-24	Α	pr-24	٨	1ay-24	J	un-24
Cash flows from operating activities:																								
Receipts from patients, net of IGT transfers	\$	4,539	\$	5,542	\$	5,686	\$	6,307	\$	6,204	\$	6,128	\$	5,815	\$	(2,018)	\$	6,432	\$	20,600	\$	10,777	\$	6,719
Receipts from other operating revenue		259		259		259		429		259		672		259		492		259		492		259		456
Taxation for operations		-		-		-		-		-		496		2,174		72		14		176		1,749		238
Payments to employees		(4,398)		(4,745)		(4,588)		(4,856)		(4,524)		(4,802)		(4,811)		(4,714)		(4,905)		(4,734)		(4,796)		(4,393)
Payments to suppliers, contractors, and other		(3,265)		(2,501)		(2,618)		(3,086)		(2,350)		(2,852)		(2,640)		(2,705)		(1,814)		(3,834)		(4,399)		(2,653)
Net cash used in operating activities		(2,865)		(1,445)		(1,261)		(1,206)		(411)		(358)		797		(8,873)		(14)		12,700		3,590		367
Cash flows from investing activities:																								
Legal settlement		-		-		-		-		-		(3,418)		-		-		-		-		-		-
Proceeds from line of credit		-		-		-		2,000		2,000		6,000		2,000		-		-		-		-		-
Payments on line of credit		-		(4,000)		-		-		-		-		-		-		-		-		-		-
Payments on QIP loan		-		-		-		-		-		-		-		-		(1,141)		(1,091)		-		
Net cash used in investing activities		-		(4,000)		-		2,000		2,000		2,582		2,000		-		(1,141)		(1,091)		-		
Cash flows from financing activities:																								
Principal payments on debt		(34)		(3,159)		(34)		(25)		(25)		(25)		(25)		(25)		(25)		(25)		(25)		(25)
Proceeds from debt		-		-		-		-		-		-		-		-		-		-		-		-
Principal payments on capital leases		(33)		(33)		(48)		(48)		(49)		(49)		(49)		(49)		(50)		(50)		(50)		(50)
Interest paid		(104)		(2,275)		(84)		(112)		(81)		(81)		(200)		(2,209)		(82)		(339)		(81)		(79)
Purchase of capital assets		-		(450)		(773)		(773)		(773)		(773)		(773)		-		-		(687)		(687)		(687)
Taxation for debt service		-		5,327		-		-		-		-		-		2,127		-		-		-		-
Principal payments on subscription leases		(43)		(24)		(24)		(39)		(25)		(25)		(39)		(6)		(4)		(19)		(4)		(5)
Grants and contributions		-		450		773		773		773		773		773		-		-		-		-		
Net cash provided by (used in) financing activities		(214)		(164)		(190)		(224)		(180)		(180)		(313)		(162)		(161)		(1,120)		(847)		(846)
Net increase (decrease) in cash and cash equivalents		(3,079)		(5,609)		(1,451)		570		1,409		2,044		2,484		(9,035)		(1,316)		10,489		2,743		(479)
Cash and cash equivalents at beginning of year		30,853		27,774		22,165		20,714		21,284		22,693		24,737		27,221		18,186		16,870		27,359		30,102
Cash and cash equivalents at end of year		27,774		22,165		20,714	\$	21,284	\$	22,693	\$	24,737	\$	27,221	\$	18,186	\$	16,870	\$	27,359	\$	30,102	\$	29,623
Ending Balance:																								
Unrestricted	\$	10,506	\$	4,897	\$	3,446	\$	4,216	\$	5,625	\$	7,669	\$	10,153	\$	1,118	\$	(198)	\$	10,291	\$	13,034	\$	12,555
Cash and cash equiv - Restricted, net amt avail for debt servi	c	16,990		16,990		16,990		16,790		16,790		16,790		16,790		16,790		16,790		16,790		16,790		16,790
Cash and cash equiv - Board designated		278		278		278		278		278		278	_	278		278		278		278		278		278
Ending Balance	\$	27,774	\$	22,165	\$	20,714	\$	21,284	\$	22,693	\$	24,737	\$	27,221	\$	18,186	\$	16,870	\$	27,359	\$	30,102	\$	29,623
Total Unrestricted cash	\$	10,784	\$	5.175	\$	3,724	\$	4,494	Ś	5,903	\$	7,947	\$	10.431	\$	1,396	\$	80	\$	10,569	\$	13.312	\$	12,833
Days cash on hand - Unrestricted		45.3		21.4		15.1	T	19.1		24.2		32.6	7	40.8	-	5.6	_	0.3	•	40.4	Ŧ	57.3		54.0

Monthly Cash Flow – July 2024 through June 2025 – Current Financial Situation

	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	De	ec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25
Cash flows from operating activities:													
Receipts from patients, net of IGT transfers \$	5,054	\$ 5,585	\$ 5,710	\$ 6,231	\$ 6,214	\$	6,055 \$	5,853	\$ (1,943)	\$ 6,843	\$ 20,586	\$ 10,794	\$ 5,733
Receipts from other operating revenue	270	270	270	441	270)	684	270	504	270	504	270	505
Taxation for operations	-	-	-	-	-		511	2,239	74	14	181	1,801	245
Payments to employees	(4,793)	(4,895)	(4,734)	(5,011)	(4,668	5) ((4,955)	(4,964)	(4,670)	(5,255)	(4,884)	(4,949)	(4,613)
Payments to suppliers, contractors, and other	(3,027)	(2,641)	(2,751)	(3,149)	(2,497	') ((2,961)	(2,805)	(2,659)	(2,319)	(3,854)	(4,310)	(3,041)
Net cash used in operating activities	(2,496)	(1,681)	(1,505)	(1,488)	(681	.)	(666)	593	(8,694)	(447)	12,533	3,606	(1,171)
Cash flows from investing activities:													
Legal settlement	-	-	-	-	-		-	-	-	-	-	-	-
Proceeds from line of credit	-	-	12,000	-	-		-	-	-	-	-	-	-
Payments on line of credit	-	(12,000)	-	-	-		-	-	-	-	-	-	-
Payments on QIP loan	-	-	-	-	-		-	(2,647)	-	-	-	-	-
Net cash used in investing activities	-	(12,000)	12,000	-	-	•	-	(2,647)	-	-	-	-	-
Cash flows from financing activities:													
Principal payments on debt	(25)	(3,460)	(25)	(27)	(27	')	(27)	(27)	(27)	(27)	(27)	(27)	(27)
Proceeds from debt	-	-	-	-	-		-	-	-	-	-	-	-
Principal payments on capital leases	(51)	(51)	(51)	(51)	(41	.)	(41)	(41)	(41)	(42)	(42)	(41)	(43)
Interest paid	(408)	(2,274)	(145)	(319)	(134	.)	(133)	(399)	(2,189)	(133)	(392)	(133)	(132)
Purchase of capital assets	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)	(142)
Taxation for debt service	-	5,562	-	-	-		-	-	2,056	-	-	-	-
Principal payments on subscription leases	(19)	(5)	(5)	(20)	(5)	(5)	(20)	(5)	(5)	(20)	(5)	(5)
Grants and contributions	-	-	-	-	-		-	-	117	117	117	-	-
Net cash provided by (used in) financing activities	(645)	(370)	(368)	(559)	(349)	(348)	(629)	(231)	(232)	(506)	(348)	(349)
Net increase (decrease) in cash and cash equivalents	(3,141)	(14,051)	10,127	(2,047)	(1,030) ((1,014)	(2,683)	(8,925)	(679)	12,027	3,258	(1,520)
Cash and cash equivalents at beginning of year	29,623	26,482	12,431	22,558	20,511	. 1	19,481	18,467	15,784	6,859	6,180	18,207	21,465
Cash and cash equivalents at end of year \$	26,482	\$ 12,431	\$ 22,558	\$ 20,511	\$ 19,481	. \$ 1	18,467 \$	15,784	\$ 6,859	\$ 6,180	\$ 18,207	\$ 21,465	\$ 19,945
Ending Balance:													
Unrestricted \$	9,414	\$ (4,637)	\$ 5,490	\$ 3,443	\$ 2,413	\$	1,399 \$	(1,284)	\$ (10,209)	\$ (10,888)	\$ 1,139	\$ 4,397	\$ 2,877
Cash and cash equiv - Restricted, net amt avail for debt servic	16,790	16,790	16,790	16,790	16,790	1	16,790	16,790	16,790	16,790	16,790	16,790	16,790
Cash and cash equiv - Board designated	278	278	278	278	278		278	278	278	278	278	278	278
Ending Balance \$	26,482	\$ 12,431	\$ 22,558	\$ 20,511	\$ 19,481	. \$ 1	18,467 \$	15,784	\$ 6,859	\$ 6,180	\$ 18,207	\$ 21,465	\$ 19,945
Total Unrestricted cash \$	9,692	\$ (4,359)	\$ 5,768	\$ 3,721	\$ 2,691	\$	1,677 \$	(1,006)	\$ (9,931)	\$ (10,610)	\$ 1,417	\$ 4,675	\$ 3,155
Days cash on hand - Unrestricted	39.2	(17.4)	22.5	15.2	10.6		6.6	(3.8)	(36.9)	(37.5)	5.2	19.4	12.8

Turnaround Plan Details and Financial Results

Turnaround Plan – Key Actions

		F	rofit (Defici	it) in	Revenue O	ver l	Expense
					Impact		
Turnaround Action	Revenue/Expense Line Items		2024		2025		2026
	Projected operating revenues and expenses associated with the						
	new Stroke program are included in the monthly projected						
Implementation of	financial statements starting in January of 2024 and will continue						
Stroke Program	throughout the projected period and will be ongoing.	\$	152,754	\$	315,072	\$	324,883
	Projected operating revenues and expenses for the expansion of						
	Women's Center services are included in the monthly projected						
	financial statements starting in July of 2024 and will continue						
	throughout the projected period and will be ongoing. Due to						
	ramping up the new services, a deficit in revenue over expenses						
	in projected in fiscal 2025. Starting in fiscal 2026, the program is						
	assumed to be ramped up and generate approximately \$317,000						
	in profits in revenue over expenses. If the DHLP loan isn't						
	approved, the Hospital may need to terminate all services in the						
Expansion of Woman's	Women's Center, which would result in a reduction in						
Expansion of Women's	supplemental funds in estimated excess of \$1,000,000.	۲		۲	(222.407)	ے ا	217 701
Center		Ş	-	Ş	(222,497)	Ş	317,781

Turnaround Plan – Key Actions (Continued)

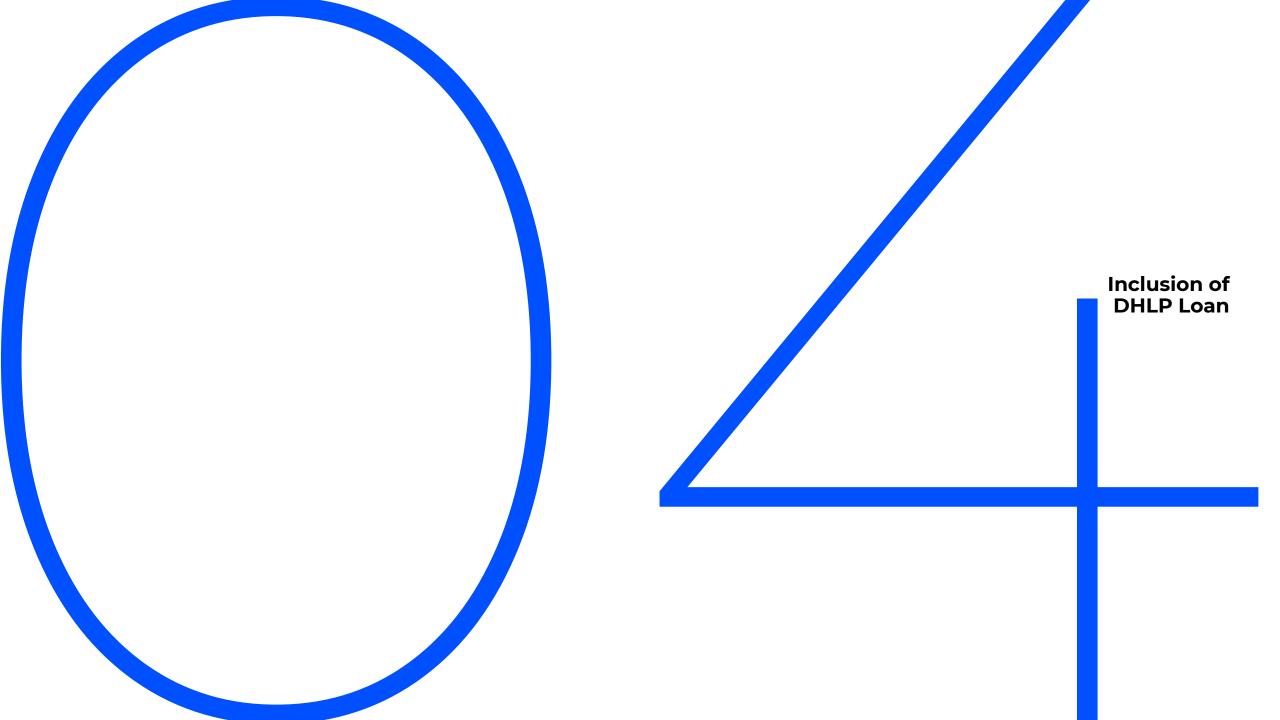
		Р	rofit (Defici	t) i	n Revenue O	ver	Expense
					Impact		
Turnaround Action	Revenue/Expense Line Items		2024		2025		2026
	The net cash inflows and outflows associated the Directed						
	Payments Program will be reported as Other supplemental funds						
	within net patient service revenue and are Projected in the						
	months that the cash is paid out or received. Since the program						
	begins during fiscal 2025, only 6 months is captured in that year.						
Directed Payments	In fiscal 2026, a full year of the program will be projected and the						
Program	net revenues reported will be \$2,200,000.	\$	-	\$	1,100,000	\$	2,200,000
	Net receipts for these credits will be recorded as non-operating						
Employee Retention	revenue gains in the months that the cash is received during						
Credit	fiscal 2025. These are one-time credits.	\$	-	\$	9,232,099	\$	-
	Staffing productivity improvements will be an expense reduction						
	to salary and wages expenses. The reductions are projected to						
	be being in July 2024 and continue throughout the projected 24-						
	month period. A 3% inflation savings is included in fiscal 2025						
Staffing Productivity	with these savings to continue after the 24-month projection						
Improvements	period.	\$	825,566	\$	862,716	\$	901,538
Total improvement to I	Profit in revenues over expenses	\$	978,320	\$	11,287,390	\$	3,744,202
Total improvement to I	Profit in revenues over expenses without one-time revenue credit	\$	978,320	\$	2,055,291	\$	3,744,202

Monthly Cash Flow – July 2023 through June 2024 – Turnaround Plan

	Jul-23	Α	Aug-23	Se	ep-23	(Oct-23	Ν	lov-23		Dec-23	Jā	an-24	F	eb-24	Ν	1ar-24	F	Apr-24	N	lay-24	J	un-24
Cash flows from operating activities:																							
Receipts from patients, net of IGT transfers	\$ 4,544	\$	5,547	\$	5,692	\$	6,311	\$	6,209	\$	6,132	\$	5,746	\$	(1,946)	\$	6,508	\$	20,671	\$	10,854	\$	6,859
Receipts from other operating revenue	259		259		259		429		259		672		259		492		259		492		259		456
Taxation for operations	-		-		-		-		-		496		2,174		72		14		176		1,749		238
Payments to employees	(4,339)		(4,677)		(4,520)		(4,787)		(4,458)		(4,732)		(4,736)		(4,661)		(4,852)		(4,683)		(4,747)		(4,358)
Payments to suppliers, contractors, and other	(3,265))	(2,501)		(2,618)		(3,086)		(2,350)		(2,852)		(2,605)		(2,727)		(1,838)		(3,857)		(4,422)		(2,731)
Net cash used in operating activities	(2,801))	(1,372)		(1,187)		(1,133)		(340)		(284)		838		(8,770)		91		12,799		3,693		464
Cash flows from investing activities:																							
Legal settlement	-		-		-		-		-		(3,418)		-		-		-		-		-		-
Proceeds from line of credit	-		-		-		2,000		2,000		6,000		2,000		-		-		-		-		-
Payments on line of credit	-		(4,000)		-		-		-		-		-		-		-		-		-		-
Payments on QIP loan	-		-		-		-		-		-		-		-		(1,141)		(1,091)		-		
Net cash used in investing activities	-		(4,000)		-		2,000		2,000		2,582		2,000		-		(1,141)		(1,091)		-		
Cash flows from financing activities:																							
Principal payments on debt	(34))	(3,159)		(34)		(25)		(25)		(25)		(25)		(25)		(25)		(25)		(25)		(25)
Proceeds from debt	-		-		-		-		-		-		-		-		-		-		-		-
Principal payments on capital leases	(33))	(33)		(48)		(48)		(49)		(49)		(49)		(49)		(50)		(50)		(50)		(50)
Interest paid	(103))	(2,274)		(85)		(112)		(81)		(80)		(200)		(2,208)		(82)		(340)		(81)		(79)
Purchase of capital assets	-		(450)		(773)		(773)		(773)		(773)		(773)		-		-		(687)		(687)		(687)
Taxation for debt service	-		5,327		-		-		-		-		-		2,127		-		-		-		-
Principal payments on subscription leases	(43))	(24)		(24)		(39)		(25)		(25)		(39)		(6)		(4)		(19)		(4)		(5)
Grants and contributions	-		450		773		773		773		773		773		-		-		-		-		
Net cash provided by (used in) financing activities	(213))	(163)		(191)		(224)		(180)		(179)		(313)		(161)		(161)		(1,121)		(847)		(846)
Net increase (decrease) in cash and cash equivalents	(3,014))	(5,535)		(1,378)		643		1,480		2,119		2,525		(8,931)		(1,211)		10,587		2,846		(382)
Cash and cash equivalents at beginning of year	30,853		27,839		22,304		20,926		21,569		23,049		25,168		27,693		18,762		17,551		28,138		30,984
Cash and cash equivalents at end of year	27,839		22,304		20,926	\$	21,569	\$	23,049	\$	25,168	\$	27,693	\$	18,762	\$	17,551	\$	28,138	\$	30,984	\$	30,602
Ending Balance:																							
	\$ 10,571	\$	5,036	\$	3,658	\$	4,501	\$	5,981	\$	8,100	\$	10,625	\$	1,694	\$	483	\$	11,070	\$	13,916	\$	13,534
Cash and cash equiv - Restricted, net amt avail for debt service	16,990	•	16,990	•	16,990	•	16,790	•	16,790	•	16,790	•	16,790	•	16,790	•	16,790	•	16,790	•	16,790	•	16,790
Cash and cash equiv - Board designated	278		278		278		278		278		278		278		278		278		278		278		278
	\$ 27,839			\$	20,926	\$	21,569	\$	23,049	\$		\$	27,693	\$		\$		\$		\$		\$	30,602
Total Unrestricted cash	\$ 10,849	\$	5,314	\$	3,936	Ś	4,779	Ś	6,259	Ś	8,378	\$	10,903	\$	1,972	Ś	761	\$	11,348	\$	14,194	\$	13,812
Days cash on hand - Unrestricted	46.0		22.2	7	16.1	Υ	20.5	Ÿ	25.9	Ψ.	34.7	Ψ	42.8	Ÿ	7.9	Ÿ	2.8	~	43.5	7	61.3	~	58.3
Days cash on hand officerioted	+0.0		22.2		10.1		20.5		23.3		54.7		72.0		,.5		2.0		75.5		01.3		30.3

Monthly Cash Flow – July 2024 through June 2025 – Turnaround Plan

		Jul-24	Α	Aug-24	Sep-	-24	C	Oct-24	Ν	lov-24	С	Dec-24	Jai	n-25	Fe	b-25	Ma	ar-25	Αŗ	or-25	V	1ay-25	Ju	un-25
Cash flows from operating activities:																								
Receipts from patients, net of IGT transfers	\$	5,034	\$	5,669 \$	\$ 5	5,815	\$	6,360	\$	6,360	\$	6,229	\$	6,047	\$	(1,159)	\$	7,117	\$	21,329	\$	11,101	\$	5,986
Receipts from other operating revenue		273		277		279		452		284		700		290		526		295		532		301		538
Taxation for operations		-		-		-		-		-		511		2,239		74		14		181		1,801		245
Payments to employees		(4,729)		(4,862)		4,701)		(4,978)		(4,638)		(4,922)		(4,922)		(4,701)		(5,310)		(4,927)		(5,003)		(4,655)
Payments to suppliers, contractors, and other		(2,895)		(2,772)	(2	2,876)		(3,297)		(2,633)		(3,119)		(2,962)		(2,789)		(2,513)		(4,016)		(4,496)		(3,214)
Net cash used in operating activities		(2,317)		(1,688)	(1	1,483)		(1,463)		(627)		(601)		692		(8,049)		(397)		13,099		3,704		(1,100)
Cash flows from investing activities:																								
Legal settlement		-		-		-		-		-		-		-		-		-		-		-		-
Proceeds from line of credit		-		-	12	2,000		-		-		-		-		-		-		-		-		-
Payments on line of credit		-		(12,000)		-		-		-		-		-		-		-		-		-		-
Payments on QIP loan		-				-		-		-		-		(2,647)		-		-		-		-		-
Net cash used in investing activities		_		(12,000)	12	2,000		-		-		_		(2,647)		-		-		-		-		-
Cash flows from financing activities:																								
Principal payments on debt		(25)		(3,460)		(25)		(27)		(27)		(27)		(27)		(27)		(27)		(27)		(27)		(27)
Proceeds from debt		-		-		-		-		-		-		-		-		-		-		-		-
Principal payments on capital leases		(51)		(51)		(51)		(51)		(41)		(41)		(41)		(41)		(42)		(42)		(41)		(43)
Interest paid		(408)		(2,274)		(146)		(321)		(134)		(134)		(398)		(2,190)		(134)		(392)		(133)		(133)
Purchase of capital assets		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)
Taxation for debt service		-		5,562		-		-		-		-		-		2,056		-		-		-		-
Principal payments on subscription leases		(19)		(5)		(5)		(20)		(5)		(5)		(20)		(5)		(5)		(20)		(5)		(5)
Grants and contributions		-		-	3	3,063		-		-		3,029		-		117		3,257		117		-		-
Net cash provided by (used in) financing activities		(645)		(370)	2	2,694		(561)		(349)		2,680		(628)		(232)		2,907		(506)		(348)		(350)
Net increase (decrease) in cash and cash equivalents		(2,962)		(14,058)	13	3,211		(2,024)		(976)		2,079		(2,583)		(8,281)		2,510		12,593		3,356		(1,450)
Cash and cash equivalents at beginning of year		30,602		27,640	13	3,582		26,793		24,769		23,793	2	25,872	2	23,289		15,008		17,518		30,111		33,467
Cash and cash equivalents at end of year	\$	27,640	\$	13,582 \$	\$ 26	6,793	\$	24,769	\$	23,793	\$	25,872	\$ 2	23,289	\$ 1	15,008	\$ 1	17,518	\$	30,111	\$	33,467	\$	32,017
Ending Balance:																								
Unrestricted	\$	10,572	\$	(3,486) \$	\$ 9	9,725	\$	7,701	\$	6,725	\$	8,804	\$	6,221	\$	(2,060)	\$	450	\$	13,043	\$	16,399	\$	14,949
Cash and cash equiv - Restricted, net amt avail for debt serv	∕ic€ ໌	16,790	•	16,790		6,790		16,790	•	16,790	•	16,790		16,790		16,790		16,790	•	16,790		16,790		16,790
Cash and cash equiv - Board designated		278		278		278		278		278		278		278		278		278		278		278		278
Ending Balance	\$		\$	13,582 \$	5 26		\$	24,769	\$		\$		\$ 2		\$ 1		\$ 1		\$	30,111	\$		\$	32,017
Total Unrestricted cash	\$	10,850	\$	(3,208) \$	\$ 10°	0,003	\$	7,979	\$	7,003	\$	9,082	\$	6,499	\$	(1,782)	\$	728	\$	13,321	\$	16,677	\$	15,227



Distressed Hospital Loan Program Necessity

- The loan proceeds are to be used to support the operations of the Hospital in the interim
 while new or expanded services are ramping up and new supplemental payment
 program funds are received over the next two fiscal years.
- Key short-term factors in determining necessity and amount of loan:
 - Declining unrestricted cash between July and September 2023
 - \$3.4M legal settlement in December 2023
 - Repayment of QIP loans in 2024 and 2025
 - Line of credit fully extended to \$12M by January 2024
 - IGT transfer payments in February with receipts in April
 - Repayment of line of credit in August 2025 due to loan requirement
 - New program development costs for stroke program and expansion of Women's services
 - Unexpected cash outlays (ie., not budgeted equipment replacement)

Monthly Cash Flow – July 2023 through June 2024 – Future Financial Situation (Including Turnaround Plan and \$9.8M Loan)

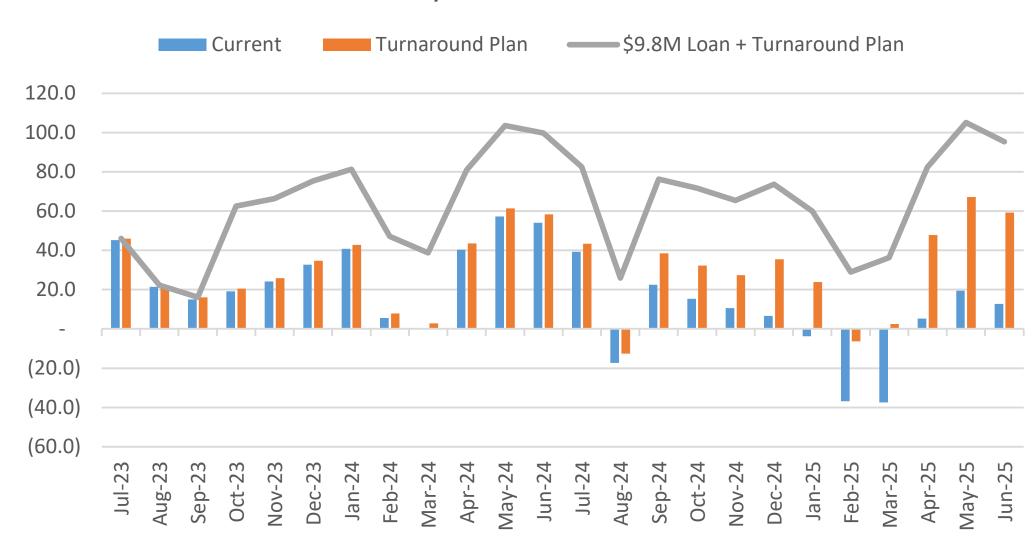
	Jul-23	Α	Aug-23	Se	p-23	Od	ct-23	N	lov-23	D	ec-23	Jai	n-24	Fe	b-24	M	1ar-24	Δ	pr-24	Ν	1ay-24	Ju	ın-24
Cash flows from operating activities:																							
Receipts from patients, net of IGT transfers	\$ 4,544	1 \$	-,	\$	- ,	\$	6,311	\$	-,	\$	6,132	\$	5,746	\$	(1,946)	\$	6,508	\$	20,671	\$	10,854	\$	6,859
Receipts from other operating revenue	259	9	259		259		429		259		672		259		492		259		492		259		456
Taxation for operations		-	-		-		-		-		496		2,174		72		14		176		1,749		238
Payments to employees	(4,339	•	(4,677)		(4,520)		(4,787)		(4,458)		(4,732)		(4,736)		(4,661)		(4,852)		(4,683)		(4,747)		(4,358)
Payments to suppliers, contractors, and other	(3,265	5)	(2,501)		(2,618)		(3,086)		(2,350)		(2,852)		(2,605)		(2,727)		(1,838)		(3,857)		(4,422)		(2,731)
Net cash used in operating activities	(2,801	L)	(1,372)		(1,187)		(1,133)		(340)		(284)		838		(8,770)		91		12,799		3,693		464
Cash flows from investing activities:																							
Legal settlement		-	-		-		-		-		(3,418)		-		-		-		-		-		-
Proceeds from line of credit		-	-		-		2,000		2,000		6,000		2,000		-		-		-		-		-
Payments on line of credit		-	(4,000)		-		-		-		-		-		-		-		-		-		-
Payments on QIP loan		-	-		-		-		-		-						(1,141)		(1,091)		-		
Net cash used in investing activities		-	(4,000)		-		2,000		2,000		2,582		2,000		-		(1,141)		(1,091)		-		
Cash flows from financing activities:																							
Principal payments on debt	(34	1)	(3,159)		(34)		(25)		(25)		(25)		(25)		(25)		(25)		(25)		(25)		(25)
Proceeds from debt		-	-		-		9,800		-		-		-		-		-		-		-		-
Principal payments on capital leases	(33	3)	(33)		(48)		(48)		(49)		(49)		(49)		(49)		(50)		(50)		(50)		(50)
Interest paid	(103	3)	(2,274)		(85)		(112)		(81)		(80)		(200)		(2,208)		(82)		(340)		(81)		(79)
Purchase of capital assets		-	(450)		(773)		(773)		(773)		(773)		(773)		-		-		(687)		(687)		(687)
Taxation for debt service		-	5,327		-		-		-		-		-		2,127		-		-		-		-
Principal payments on subscription leases	(43	3)	(24)		(24)		(39)		(25)		(25)		(39)		(6)		(4)		(19)		(4)		(5)
Grants and contributions		-	450		773		773		773		773		773		-		-		-		-		-
Net cash provided by (used in) financing activities	(213	3)	(163)		(191)		9,576		(180)		(179)		(313)		(161)		(161)		(1,121)		(847)		(846)
Net increase (decrease) in cash and cash equivalents	(3,014	1)	(5,535)		(1,378)		10,443		1,480		2,119		2,525		(8,931)		(1,211)		10,587		2,846		(382)
Cash and cash equivalents at beginning of year	30,853	3	27,839	2	22,304		20,926		31,369		32,849	3	34,968		37,493		28,562		27,351		37,938		40,784
Cash and cash equivalents at end of year	27,839)	22,304	2	20,926	\$:	31,369	\$	32,849	\$	34,968	\$ 3	37,493	\$	28,562	\$	27,351	\$	37,938	\$	40,784	\$	40,402
Ending Balance:																							
Unrestricted	\$ 10,571	L\$	5,036	\$	3,658	\$	14,301	\$	15,781	\$	17,900	\$ 2	20,425	\$	11,494	\$	10,283	\$	20,870	\$	23,716	\$	23,334
Cash and cash equiv - Restricted, net amt avail for debt service	16,990)	16,990	1	16,990		16,790		16,790		16,790	2	16,790		16,790		16,790		16,790		16,790		16,790
Cash and cash equiv - Board designated	278	3	278		278		278		278		278		278		278		278		278		278		278
Ending Balance	\$ 27,839	\$	22,304	\$ 2	20,926	\$:	31,369	\$	32,849	\$	34,968	\$ 3	37,493	\$:	28,562	\$	27,351	\$	37,938	\$	40,784	\$	40,402
Total Unrestricted cash	\$ 10,849	9 \$	5,314	\$	3,936	\$	14,579	\$	16,059	\$	18,178	\$ 2	20,703	\$	11,772	\$	10,561	\$	21,148	\$	23,994	\$	23,612
Days cash on hand - Unrestricted	46.0)	22.2		16.1		62.5		66.4		75.3		81.3		47.1		38.7		81.0		103.6		99.7

Monthly Cash Flow – July 2024 through June 2025 – Future Financial Situation (Including Turnaround Plan and \$9.8M Loan)

		Jul-24	Α	ug-24	S	Sep-24	Oc	t-24	Ν	lov-24	С	ec-24	J	an-25	Fe	eb-25	М	ar-25	Α	pr-25	Ν	∕lay-25	J	Jun-25
Cash flows from operating activities:																								
Receipts from patients, net of IGT transfers	\$	5,034	\$	5,669	\$	5,815	\$	6,360	\$	6,360	\$	6,229	\$	6,047	\$	(1,159)	\$	7,117	\$	21,329	\$	11,101	\$	5,986
Receipts from other operating revenue		273		277		279		452		284		700		290		526		295		532		301		538
Taxation for operations		-		-		-		-		-		511		2,239		74		14		181		1,801		245
Payments to employees		(4,729)		(4,862)		(4,701)		(4,978)		(4,638)		(4,922)		(4,922)		(4,701)		(5,310)		(4,927)		(5,003)		(4,655)
Payments to suppliers, contractors, and other		(2,895)		(2,772)		(2,876)		(3,297)		(2,633)		(3,119)		(2,962)		(2,789)		(2,513)		(4,016)		(4,496)		(3,214)
Net cash used in operating activities		(2,317)		(1,688)		(1,483)		(1,463)		(627)		(601)		692		(8,049)		(397)		13,099		3,704		(1,100)
Cash flows from investing activities:																								
Legal settlement		-		-		-		-		-		-		-		-		-		-		-		-
Proceeds from line of credit		-		-		12,000		-		-		-		-		-		-		-		-		-
Payments on line of credit		-		(12,000)		-		-		-		-		-		-		-		-		-		-
Payments on QIP loan		-		-		-		-		-		-		(2,647)		-		-		-		-		-
Net cash used in investing activities		-		(12,000)		12,000		-		-		-		(2,647)		-		-		-		-		-
Cash flows from financing activities:																								
Principal payments on debt		(25)		(3,460)		(25)		(27)		(27)		(27)		(27)		(27)		(27)		(209)		(209)		(209)
Proceeds from debt		-		-		-		-		-		-		-		-		-		-		-		-
Principal payments on capital leases		(51)		(51)		(51)		(51)		(41)		(41)		(41)		(41)		(42)		(42)		(41)		(43)
Interest paid		(408)		(2,274)		(146)		(321)		(134)		(134)		(398)		(2,190)		(134)		(391)		(133)		(132)
Purchase of capital assets		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)		(142)
Taxation for debt service		-		5,562		-		-		-		-		-		2,056		-		-		-		-
Principal payments on subscription leases		(19)		(5)		(5)		(20)		(5)		(5)		(20)		(5)		(5)		(20)		(5)		(5)
Grants and contributions		-		-		3,063		-		-		3,029		-		117		3,257		117		-		-
Net cash provided by (used in) financing activities		(645)		(370)		2,694		(561)		(349)		2,680		(628)		(232)		2,907		(687)		(530)		(531)
Net increase (decrease) in cash and cash equivalents		(2,962)		(14,058)		13,211		(2,024)		(976)		2,079		(2,583)		(8,281)		2,510		12,412		3,174		(1,631)
Cash and cash equivalents at beginning of year		40,402		37,440		23,382	3	36,593		34,569		33,593		35,672		33,089		24,808		27,318		39,730		42,904
Cash and cash equivalents at end of year	\$	37,440	\$	23,382	\$	36,593	\$ 3	34,569	\$	33,593	\$	35,672	\$	33,089	\$	24,808	\$	27,318	\$	39,730	\$	42,904	\$	41,273
Ending Balance:																								
Unrestricted	\$	20,372	\$	6,314	\$	19,525	\$ 1	17,501	\$	16,525	\$	18,604	\$	16,021	\$	7,740	\$	10,250	\$	22,662	\$	25,836	\$	24,205
Cash and cash equiv - Restricted, net amt avail for debt serv	vi(16,790		16,790		16,790	1	16,790		16,790		16,790		16,790		16,790		16,790		16,790		16,790		16,790
Cash and cash equiv - Board designated		278		278		278		278		278		278		278		278		278		278		278		278
Ending Balance	\$	37,440	\$	23,382	\$	36,593	\$ 3	34,569	\$	33,593	\$	35,672	\$	33,089	\$	24,808	\$	27,318	\$	39,730	\$	42,904	\$	41,273
Total Unrestricted cash	\$	20,650	\$	6,592	\$	19,803	\$ 1	17,779	\$	16,803	\$	18,882	\$	16,299	\$	8,018	\$	10,528	\$	22,940	\$	26,114	\$	24,483
Days cash on hand - Unrestricted		82.5		25.9		76.2		71.7		65.4		73.6		60.0		29.0		36.3		82.3		105.0		95.3

Overall Conclusion – Cash Position Comparison Summary

Days Cash on Hand





Regarding this engagement and the use of this presentation

- In the services described herein, Wipfli is not acting as a Municipal Financial Advisor and is not registered in that capacity with the MSRB. Our role is as an independent consultant to assist the management team in their planning process in the design, analysis, and facilitation of their capital projects. The information provided by us is not intended to be and should not be construed as "advice" within the meaning of Section 15B of the Securities Exchange Act of 1934.
- The contents of this presentation is for internal use only and is not to be distributed to any outside parties.
- Wipfli did not perform a preparation, compilation, or examination of the forecasts as a part of this engagement and, as such, does not provide any assurance on the financial information presented herein.

TAB B

San Gorgonio Memorial Hospital					FY 2023	Delanito	F	Y 2024		FY 2025	F	Y 2026
3-Year Capital Budget FYE's 2024 - 2026	Highlighte	d Items past	expected life			Priority 1 = Highest, 4 = Lowest					7	
DESCRIPTION	DEPARTME	N Owner	Notes									
Pharmicutical Dispensing systems	Pharmacy	Lopez	Notes	\$	850,000		\$	_	1		\$	
ICU Monitors & Telemetry System	Nursing Units	Brady		\$	673,000	The second secon	\$	1,178,316			\$	
Metal Detectors - OB and ER Entrances	Nursing Units	Hunter		-					- 1		- P	
Metal Detectors - OB and ER Entrances	Nuising Onics	nunter		\$	36,170	1	\$	40,000	- 8			
Automatic Transfer Switch	Plant	Sanchez		-	450.000						-	
				\$	150,000				- 1	\$ 200,000	\$	-
Floor Replacement due Poor Moisture	Plant	Sanchez	Main Hallways	-		4				\$ 225,000	\$	
Parking Lot Striping Circulating Pump	Plant Plant	Sanchez Sanchez		\$	45,000	4	\$		- 1		\$	75,000
Air Curtain Fly Fan x 4	Plant	Sanchez	\$6,300 each	\$	15,000 28,000	4	\$	-			\$	15,000
Storage containers (3)	Plant	Sanchez	Life Safety Issue	+-	20,000	4	2	-	-	\$ 52,000	\$	28,000
Infant Security System	Plant	Sanchez	OB Upgrade	\$	40,000		\$			\$ 52,000	\$	
mant decurity dystem	T Idilt	Danchez	Regulatory - panel is not	Ψ-	40,000		4	-	-		1 2	
OR1 Med Gas panel Communication	Plant	Sanchez	communicating with PBX or Eng = a	\$	8,000	1	\$	8,000				
Medcial Gas Control panel replacement	Plant	Sanchez	Replacement malfuctioning unit	\$	20,000		\$	20,000			\$	20,000
Sterile Processing Humidification System	Plant	Sanchez	Regulatory	\$	246,850		\$	250,000	6		\$	-
Package A/C Units (6each)	Plant	Sanchez	5 units for replacment of aged units	-		1	\$	25,000		\$ 50,000	\$	50,000
Riding Floor Care unit	EVS	Medraano	Efficiency			2	\$	12,000	1			
				-								
Doppler Ultrasound System	O/R	Goodner		 		4			_	\$ 43,575	\$	
New Scrub Sinks (& faucet repair)	O/R	Goodner		\$	29,053	4			- 1	\$ 29,053	\$	
Power Set	O/R	Goodner		5		1-P	\$	28,000		100000000000000000000000000000000000000	\$	
Steam Instrument Sterilizer	O/R	Goodner	Aging Equipment	\$	121,895	1-P	\$	325,000			\$	
Operating Lights	O/R	Goodner	Make OR 3 functional	\$	141,630	1	\$	200,000			\$	
Anesthesia Machines	OR	Goodner	Old Equipment 2 Eavh with monitors	1								
Surgical Robotic system `	OR	Goodner	DaVinci	1			\$	1,900,000				
Robotic Table	O/R	Goodner		\$	97,896	3			200	\$ 100,000	\$	-
Fracture Table	O/R	Goodner		\$	112,516	1	\$	120,000		发展,但是 自由	\$	-
				+-			S		_		_	
Mindrey Manifers in DC/Dec Area	ED	Phillippi	Included in Pt Monitors	+		4	\$		8		\$	
Mindray Monitors in RC/Doc Area	ED	Phillippi	included in Ft Monitors	\$	63,750	2	\$	63,750			\$	-
Space IV Pumps (x 5)	ED	Гишры		 	00,700			00,100				
Visitor Camora System	Security	Hunter		\$	_	4	\$				\$	38,000
Visitor Camera System Panic Alarm	Security	Hunter	Expansion of Units	+		3				\$20,000		
Famic Alami	Cocurty	Trunco.		1						41年8月1日		
Flouroscopy/Rad Room (Room 2)	Imaging	Chamberlin		\$	1,005,000	2			a di	\$ 1,005,000	\$	-
Rad Room 1	Imaging	Chamberlin				2			1		\$	800,000
PAC'S Cube Replacement	Imaging	Chamberlin		\$	14,319		\$	14,319			\$	
Al Doc	Imaging	Chamberlin		1		1	\$	150,000				
Portable X-Ray Machine	Imaging	Chamberlin		\$	170,000		-	0.000.000	- 8	\$ 130,000	-	
Hybrid CT/NM Camera (Spect)	Imaging	Chamberlin		\$	2,000,000		\$	2,000,000			\$	F00 000
Mammograpyh w/ Tomo & Stereo	Imaging	Chamberlin		\$	536,000	4	\$	-				500,000
	 											
				-			-					

San Gorgonio Memorial Hospital					FY 2023	Priority	FY 2024	FY 2025	F	Y 2026
3-Year Capital Budget FYE's 2024 - 2026	Highlighted	Items past	expected life			1 = Highest, 4 = Lowest				
DESCRIPTION	DEPARTMEN	Owner	Notes			2011001			Carlo Charles	
Disaster Food Replacement	DEITAKIMEN	Owner	Needed in FY 2026	(100 ft.10)		4			\$	20,000
Dietary Food Management (Software	Dietary	Hawthorne		\$	49,365	4	\$ -		\$	48,000
IS Upgrades and Server Replacements	I/T	Maja	3PAR -High Priority, Med Surg rooms P	\$	250,000	1-P	\$ 300,000		\$	
Hospitalwide Badge Computer Access	I/T	Маја		\$	151,050	3		\$ 151,000	\$	-
CS-2500 Coagulation Analyzer (Back-up Unit)	Lab	Hazley	Stroke Program	\$	45,000	1	\$ 44,000		\$	_
Chemistry Analyzers	Lab	Hazley	Aged Equipment			1	\$ 360,000			-
Blood Bank Program Upgrade	Lab	Hazley	Software sunsetted			1	\$ 190,000			
CD Image Maker	нім	Cornwall	Cost savings	\$		2	\$ 16,620		\$	-
Panda Infant Warmer	ОВ	Gunther				3		\$35,000	-	
Labor Bed	ОВ	Gunther				3		\$18,750	\$	_
Guest pull-out bed/chairs x 11	ОВ	Gunther	\$3,850 each			3		\$42,350		
Delivery Room Monitor Carts	OB	Gunther	6 each			3		\$45,000		
Patient Transport Van	Behavioral H.	Maciel	Replacement Van			3	\$ 45,000		\$	
Flooring for Therapy Rooms	Behavioral H.	Maciel	Replace worn/torn carpet with			2	\$ 10,000		\$	-
Contingency	AII	Barron		\$	413,791	1	\$ 219,805			
Total Requests		diameter and the second		\$	7,268,285		\$ 7,519,810	\$ 2,146,728	\$	1,594,000
Less Donated Equipment			FY 2022 Projected = (\$831,623)	\$	(5,200,000)		\$ (6,415,000)	\$ -	\$	-
Less Projected Donations				\$	(5,540,931)		\$ (150,000)		_	
Less Property Taxes for Capital				\$	(1,854,000)		\$ (954,810)	6 0 440 700	-	4 504 000
Requests Over (Under) Funds				\$	(5,326,646)		\$ -	\$ 2,146,728	\$	1,594,000