

AGENDA

REGULAR MEETING OF THE FINANCE COMMITTEE A COMMITTEE OF THE BOARD OF DIRECTORS

Tuesday, February 27, 2024 9:00 AM Administration Boardroom 600 N. Highland Springs Avenue, Banning, CA 92220

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Administration Office at (951) 769-2101. **Notification 48 hours prior to the meeting** will enable the Hospital to make reasonable arrangement to ensure accessibility to this meeting. [28 CFR 35.02-35.104 ADA Title II].

TAB

I. Call to Order

S. DiBiasi

II. Public Comment

A five-minute limitation shall apply to each member of the public who wishes to address the Finance Committee of the Hospital Board of Directors on any matter under the subject jurisdiction of the Committee. A thirty-minute time limit is placed on this section. No member of the public shall be permitted to "share" his/her five minutes with any other member of the public. (Usually, any items received under this heading are referred to staff for future study, research, completion and/or future Committee Action.) (PLEASE STATE YOUR NAME AND ADDRESS FOR THE RECORD.)

On behalf of the San Gorgonio Memorial Hospital Board of Directors, we want you to know that the Board/Committee acknowledges the comments or concerns that you direct to this Committee. While the Board/Committee may wish to occasionally respond immediately to questions or comments if appropriate, they often will instruct the CEO, or other Administrative Executive personnel, to do further research and report back to the Board/Committee prior to responding to any issues raised. If you have specific questions, you will receive a response either at the meeting or shortly thereafter. The Board/Committee wants to ensure that it is fully informed before responding, and so if your questions are not addressed during the meeting, this does not indicate a lack of interest on the Board/Committee's part; a response will be forthcoming.

OLD BUSINESS

III. * Proposed Action – Approval of Minutes

• January 30, 2024, regular meeting

S. DiBiasi

A

San Gorgonio Memorial Hospital Board of Directors Finance Committee – Regular Meeting February 27, 2024

NEW BUSINESS

 IV.
 * Proposed Action - Recommend Approval to Hospital Board and
 D. Heckathorne
 B

 District Board to enter a consulting arrangement
 with Craneware for provision of the Trisus Pricing
 Analyzer and Transparency Service

 •
 ROLL CALL
 •

| V. | * Proposed Action – Recommend Approval to Hospital Board | D. Heckathorne C |
|----|---|------------------|
| | January 2024 Financial Report (Unaudited) | |
| | ROLL CALL | |

VI. Future Agenda Items

VII. Next Meeting – March 26, 2024 @ 9:00 AM.

VIII. Adjournment

* Requires Action

In accordance with The Brown Act, Section 54957.5, all public records relating to an agenda item on this agenda are available for public inspection at the time the document is distributed to all, or a majority of all, members of the Committee. Such records shall be available at the Hospital office located at 600 N. Highland Springs Avenue, Banning, CA 92220 during regular business hours, Monday through Friday, 8:00 am - 4:30 pm.

S. DiBiasi

Certification of Posting

I certify that on February 23, 2024, I posted a copy of the foregoing agenda near the regular meeting place of the Board of Directors of San Gorgonio Memorial Hospital - Finance Committee, and on the San Gorgonio Memorial Hospital website said time being at least 72 hours in advance of the regular meeting of the Finance Committee *(Government Code Section 54954.2).*

Executed at Banning, California, on February 23, 2024

ariel Whitley

Ariel Whitley, Executive Assistant

TAB A

REGULAR MEETING OF THE SAN GORGONIO MEMORIAL HOSPITAL BOARD OF DIRECTORS

FINANCE COMMITTEE January 30, 2024

The regular meeting of the San Gorgonio Memorial Hospital Board of Directors Finance Committee was held on Tuesday, January 30, 2024, in the Administration Boardroom, 600 N. Highland Springs Avenue, Banning, California.

Members Present: Susan DiBiasi (Chair), Ron Rader, Steve Rutledge

Members Absent: Darrell Petersen

Required Staff: Steve Barron (CEO), Daniel Heckathorne (CFO), John Peleuses (VP, Ancillary & Support Services), Ariel Whitley (Executive Assistant), Angela Brady (CNE)

| AGENDA ITEM | | DISC | CUSSION | | ACTION / FOLLOW- UP | | | | | | | |
|--|--|---|---|---|--|--|--|--|--|--|--|--|
| Call To Order | Susan DiBiasi cal | led the meeting | to order at 9:02 a | m. | | | | | | | | |
| Public Comment | No public present | | | | | | | | | | | |
| OLD BUSINESS | BUSINESS | | | | | | | | | | | |
| Proposed Action - Approve Minutes December 22, 2023, regular meeting | Minutes the December 22, 2023, regular meeting. There were none. er 22, 2023, | | | | | | | | | | | |
| NEW BUSINESS | | | | | | | | | | | | |
| Proposed Action – Recommend Approval to Hospital Board of Directors - Monthly Financial Report (Unaudited) – December 2023 | finance report as i The month of compared to buc | ncluded in the December res lgeted negative | committee packets ulted in negativ e EBIDA of \$1.6 | ted December 2023 s. e \$7.96M EBIDA 53M vs. a negative as and items of note. | M.S.C. (Rutledge/Rader), the SGMH Finance Committee voted to recommend approval of the Unaudited December 2023 Financial report to the Hospital Board of Directors. | | | | | | | |
| | DiBiasiYesPetersenAbsentRaderYesRutledgeYesMotion carried. | | | | | | | | | | | |

| AGENDA ITEM | | DIS | CUSSION | | ACTION / FOLLOW- | | | | | | | |
|----------------------|---------------------|-----------------|----------------------|-----------------------|----------------------|--|--|--|--|--|--|--|
| | | | | | UP | | | | | | | |
| Proposed Action – | Phase 2 of the Se | eismic Retrofit | t Project includes t | he development of | M.S.C. | | | | | | | |
| Recommend | construction docu | ments for the | SPC and NPC port | ions of the project. | (DiBiasi/Rader), the | | | | | | | |
| Approval to Hospital | The future constru | uction will be | n the operations of | SGMH Finance | | | | | | | | |
| Board and the | the facility and co | uld begin as e | r as late as January | Committee voted to | | | | | | | | |
| Healthcare District | 2026. | | | | recommend approval | | | | | | | |
| Board that the CEO | | | | | that the CEO be | | | | | | | |
| be authorized to | ROLL CALL: | | | authorized to approve | | | | | | | | |
| approve SPC and | | | | | | | | | | | | |
| NPC Construction | DiBiasi | Yes | Petersen | Absent | Construction | | | | | | | |
| documents and the | Rader | Yes | Rutledge | Yes | documents and the | | | | | | | |
| Material Testing and | Motion carried. | | | | Material Testing and | | | | | | | |
| Condition | | | | | Condition Assessment | | | | | | | |
| Assessment Program | | | | | Program (MTCAP) to | | | | | | | |
| (MTCAP). | | | | | the Hospital Board | | | | | | | |
| | | | | | and Healthcare | | | | | | | |
| | | | | | District Board of | | | | | | | |
| | | | | | Directors. | | | | | | | |
| | | | | | | | | | | | | |
| Future Agenda | • None. | | | | | | | | | | | |
| Items | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Next Meeting | | | ittee meeting will b | be held on February | | | | | | | | |
| | 27, 2024 @ 9:00 a | ım. | | | | | | | | | | |
| | | | | | | | | | | | | |
| Adjournment | The meeting was a | adjourned at 10 | 0:08 am. | | | | | | | | | |
| | | | | | | | | | | | | |

In accordance with The Brown Act, *Section 54957.5*, all reports, and handouts discussed during this Open Session meeting are public records and are available for public inspection. These reports and/or handouts are available for review at the Hospital Administration office located at 600 N. Highland Springs Avenue, Banning, CA 92220 during regular business hours, Monday through Friday, 8:00 am - 4:30 pm.

TAB B

San Gorgonio Memorial Hospital and San Gorgonio Memorial Health Care District

To: Finance Committee, Board of Directors, and District Board

Agenda Item for February 27, 2024 Finance Committee and March 5, 2024 Board Meetings

Proposed Action:

Recommend Approval to Enter a Consulting Arrangement with Craneware for Provision of the Trisus Pricing Analyzer and Transparency Service

Background:

San Gorgonio Memorial Hospital (SGMH) has contracted with Craneware in 2023 for the establishment of a 340b Pharmacy rebate program. The installation teams from Craneware, SGMH, and Altera have been working on this implantation weekly since last July, and all aspects of the program are expected to be in place by the end of this 2024 fiscal year.

Craneware also, via the 340b contract, has provided consultation and data gathering required to be in compliance with existing price transparency laws. However, as of July 1, the Federal CMS law will require price transparency reporting which includes many multiples of reporting in contrast to the existing law. As such, Craneware will be terminating the existing transparency model and has developed a much more comprehensive model needed to comply with the new CMS regulations.

Component 1:

This product includes the Trisus Pricing Analyzer Model Baseline Analysis which includes the development of up to five alternative pricing models such as:

- Model One: Flat price increase, possibly subject to constraints and filters
- Model Two: Market-based, model identifies areas of opportunity when compared against SGMH selected peers
- Model Three: Cost-based, model identifies areas of opportunity when considering cost
- Model Four: Fee Schedule-based, model identifies areas of opportunity when current pricing is compared against contracted fee-schedule(s) with a lesser of/than clause
- Model Five: Incorporating SGMH defined constraints, that may include items from the previous models

This includes a Reimbursement Modeling feature whereby Craneware's Reimbursement Analyst is responsible for payor reimbursement modeling during the implementation and will further perform the ongoing Reimbursement Model Maintenance Service. The Reimbursement Analyst will perform specific duties or leverage additional Craneware experts in specialized fields to:

- Collaborate with SGMH to define and model payor reimbursement that supports the Trisus Pricing Analyzer & Transparency application. This will encompass the payors necessary to achieve compliance.
- Modeling will be completed for' language specific to the customer's agreed upon payor contracts.
- Partner to complete payor mapping between contract profile to claims data.

Component 2:

The Rule also requires hospitals and similar providers, including SGMH, to publish online, in a machine-readable file, SGMH's payer-specific negotiated rates for 300 "Shoppable Services" (70 of which are specified and must be included if the services are provided by SGMH), and the hospital's "Standard Charges," which must include the 2024 OPPS Final Rule for Price Transparency machine-readable file requirements, including, without limitation, the gross charge (e.g., what is reflected in SGMH's chargemaster), payer-specific standard charge methods and negotiated rates (e.g., the payer plan contract data), the discounted cash price (e.g., the discounted rate SGMH would charge individuals who pay cash), and both the de-identified minimum and maximum negotiated charge (e.g., the lowest and highest charges SGMH has negotiated with all third-party payers for an item or service).

The Trisus[®] Pricing Analyzer & Transparency ("TPAT") is a hosted service designed to assist hospitals such as SGMH in complying with the Rule's requirements, as interpreted by Craneware, to publish the rational and defensible prices based on payer contracts into a standardized, as defined by CMS in its then-current regulations, machine-readable file ("Machine Readable File") and a consumer-friendly display of 300 common "shoppable" services derived from the machine-readable file grouping those services that are customarily accompanied by the provision of ancillary services, where appropriate.

Key Terms of the Service:

- 1) Craneware to start immediately working with SGMH staff to comply with July 1 requirements.
- 2) Cost for the Service: Year 1 (Prorated + Installation) = 26,510, and beginning April 7, 2024 years 2 5 = 41,278 with a 3% CPI Cap for a total projected cost of 204,380 plus applicable taxes.

Recommended Action:

To approve the Craneware Pricing Analyzer & Transparency service as outlined.

TAB C



SAN GORGONIO MEMORIAL HOSPITAL BANNING, CALIFORNIA

Unaudited Financial Statements

for

SEVEN MONTHS ENDING JANUARY 31, 2024

FY 2024

Certification Statement:

To the best of my knowledge, I certify for the hospital that the attached financial statements, except for the uncertainty of IGT revenue accruals, do not contain any untrue statement of a material fact or omit to state a material fact that would make the financial statements misleading. I further certify that the financial statements present in all material respects the financial condition and results of operation of the hospital and all related organizations reported herein.

Note: Because these reports are prepared for internal users only, they do not purport to conform to the principles contained in U.S. GAAP.

Certified by: Daniel R. Heckathorne Daniel R. Heckathorne

CFO

San Gorgonio Memorial Hospital

Financial Report - Executive Summary

For the Month of January, 2024 and Seven Months Ended January 31, 2024 (Unaudited)

Profit/Loss (EBIDA) Summary (MTD) Negative and (YTD) Negative (comparisons to Budget)

Month - The month of January resulted in negative \$3.04M Earnings before Interest, Depreciation and Amortization (EBIDA) compared to budgeted negative EBIDA of \$1.81M vs. a negative \$4.11M Flex Budget. **YTD** – Seven months ending in January resulted in negative \$18.29M Earnings before Interest, Depreciation and Amortization (EBIDA) compared to budgeted negative EBIDA of \$8.19M and a Flex Budget loss of \$12.3M.

Note: If the unaccrued Supplemental funds, projected DSH and P4P funds, along with provision for lease principal payments were booked, the YTD EBIDA would be a negative \$8.06M compared to the actual negative booked \$18.29M.

Month – Adjustments and Items of Note:

- Patient Days, Emergency, and Surgery volumes were all below budget.
- The Average Length of Stay and Case Mix Index for all patients were over the previous January by 14.7% and 8.6% respectively.
- California Paid Sick Leave (CPSL) accrued costs (including FICA) totaled \$985K in the month of January. This brings the YTD unfunded mandated CPSL cost to \$1.512M.
- A Non-EBIDA \$452K donation for purchase of the C-Arm and Portable X-Ray machine was booked in January.

Month – January's inpatient average daily census was 23.6, and under the budgeted 27.1. Conversely, the Adjusted Patient Days were 1.6% over budget (2,139 vs. 2,105), while Patient Days were 12.9% under budget (733 vs. 841). Emergency Visits were under 9.4% under budget (3,586 vs. 3,955), and Surgeries were 30% under budget (86 vs. 122).

YTD - Inpatient average daily census was 22.2. Adjusted Patient Days were .3% under budget (13,393 vs. 13,426) and Patient Days were 3.9% below budget (4,775 vs. 4,966). Emergency Visits were 10.3% under budget (24,853 vs. 27,685), and Surgeries were 20% under budget (721 vs. 901) which was 14% below the previous YTD's 839 cases.

Patient Revenues (MTD) Negative Variance (YTD) Negative Variance

Month - Net Patient Revenues in January were \$5.15M, or \$176K under budget. Other items of note included the fact that gross Inpatient Revenues were 18% (\$3.35M) under budget, while gross Outpatient Revenues were 1.4% (\$395K) over budget. As discussed in the past, Inpatient Revenues pay about 16.8% of charges, compared to Outpatient Revenues which pay about 9.6% of charges.

YTD – Net Patient Revenues through January were \$30.6M compared to budgeted \$38.4M (-20%) In November there was a \$504K favorable adjustment to Deductions from Revenues Expense to reverse estimated Medicare Outlier Repayments payable, and there was a one-time \$3.52M negative adjustment for Contractual Allowance Reserves, which was based on the latest reconciliation of cash collections compared to previously estimated collections. Finally, the impact of Surgeries being 20% below budget also has impacted the Net Patient Revenues variance.

Total Operating Revenues (MTD) Negative Variance & (YTD) Negative Variance

Month – Operating Revenue in January was \$288K under budget. This is impacted by the Net Patient Revenues being \$176K under budget and the Non-Patient Revenues being \$112K under budget. **YTD** - Operating Revenue through January was \$8.35M under budget, impacted by the Net Patient Revenues being \$7.81M under budget and the Non-Patient Revenues being \$546K under budget.

Operating Expenses (MTD) Negative & (YTD) Negative Variance

Month - Operating Expenses in January were \$8.81M, which was over budget by \$940K and over the Flex Budget by \$777K. Key items that impacted Expenses were: 1) Salaries, Wages, Benefits, and Contract Labor were collectively \$1.21M over budget and \$960K over the Flex budget. This was impacted by a) Wages and Benefits being \$902K over budget, which included \$985K of California Paid Sick Leave accrual, b) the 3.0% salary increase implemented in October, and c) the Adjusted Patient Days workload being 1.6% over budget; 2) Physician Fees were \$150K over budget driven by variances of \$71K in anesthesia expense and \$25K for Radiology services; 3) Purchased Services were \$19K under budget in spite of the Legal Fees being \$61K over budget; 4) Supplies were \$345K below budget due in large part to low inpatient and surgery volumes; and 5) Repairs and Maintenance were \$56K over budget as we are preparing for the upcoming inspection; and Insurance costs were \$108K under budget due to an account reconciliation in January.

Year-to Date – Operating Expenses through January were \$53.62M and were over budget by \$1.75M and over the Flex Budget by \$2.17M. Key items that impacted Expenses were: 1) Salaries and Wages, Benefits, and Contract Labor were collectively \$2.16M over budget and \$2.02M over the Flex budget. This was driven by the following: a) The \$527K State Mandated California Paid Sick Leave program that was accrued in July plus the additional \$985K additional accrual in January; b) Contract Labor was over budget by \$526K due to several nurse staffing vacancies in OB and ER along with orientation of 2 new grads in the ER; and c) an additional \$153K increase for re-valuing the PTO bank to reflect the 3.0% Wage increase in late October; 2) Physician Fees are \$498K over budget largely impacted by the \$510K anesthesia expense reconciliation in December; 3) Purchased Services are \$470K over budget which included Legal Fees exceeding budget by \$769K; 4) Supplies are the most notable item under budget by \$1.19M, again reflected by lower than anticipated intensities of services, including Surgeries and Emergency visits being under budget; 5) Repairs and Maintenance are over budget by \$117K largely to significant maintenance work occurring in September, October, and January; and 5) Other Expenses are \$152K under budget due mostly to conservative expenditures directives.

Balance Sheet/Cash Flow

Patient cash collections in January totaled \$4.75M compared to December's \$4.59M and November's \$4.51M. Gross Accounts Receivable Days in January were 66.1 compared to December's 64.1 and November's 60.8. It is quite normal to see A/R Days increase after two holiday seasons in late November and December, and there is usually a drop in A/R days in the upcoming months.

Cash Balances were \$14.06M compared to \$6.17M in December and \$5.95M in November. The main reason for the increase was the receipt of \$9.8M for the Distressed Hospital Loan, which also increased the Long-Term Debt by the same amount. Net Accounts Receivable increased to \$9.87M compared to \$9.52M in December and \$8.54M in November. Other changes of note included receipt of over \$3.3M of District property taxes. Accounts Payable decreased to \$8.89M in January compared to \$10.08M in December and \$9.74M in November. Finally, a liability is in place \$1.5M for FY 2022 payable to Medicare for estimated overpayments for outliers and sequestration funds. The outstanding Line of Credit balance remained at \$8M at the end of January which was no change from December.

<u>Summary</u>

Positive takeaways:

1) Adjusted Patient Days exceeded budget in spite of other workloads being below budget.

Negative takeaways:

- 1) Labor costs were over budget in January, mostly due to the CPSL \$985K accrual;
- 2) Surgeries continue to lag behind budget and prior year levels;
- 3) Legal fees continue to be over budget;
- 4) January's EBIDA, adjusted for pending Supplemental Income, DSH & P4P offset by reserving for Cash Payments required for Leases was a negative \$1.57M, and the YTD is a negative \$8.06M.

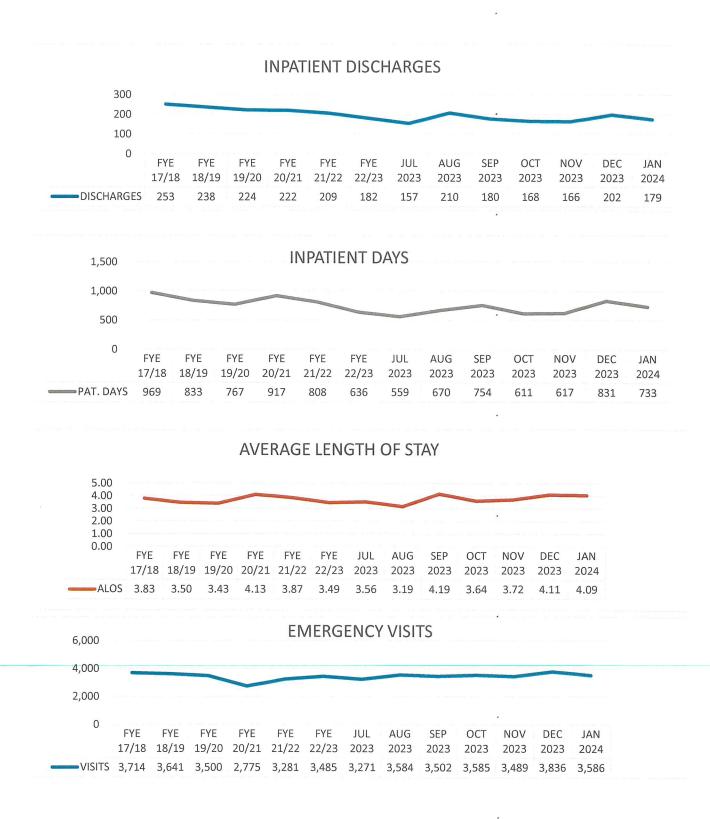
SGMH JANUARY 2024 SIGNIFICANT EXTRAORDINARY ITEMS IMPACTING EBIDA

2/22/2024

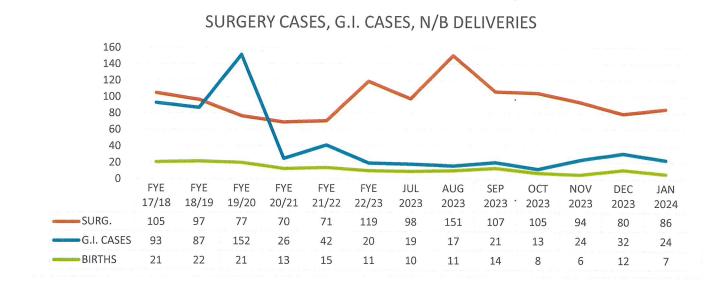
| EXPE | INSE | | INCOME | GAIN/(LOSS) |
|---|------------|--|-----------|-------------|
| SALARIES / BENEFITS/ CONTRACT LABOR | | REVENUES | | |
| TOTAL LABOR OVER BUDGET (INCLUDES \$984,717 ADDITIONAL CPSL EX | 1,213,154 | NET REVENUES UNDER BUDGET | (876,148) | |
| | | NET REVENUES FAVORABLE ADJUSTMENTS | 700,000 | |
| OTHER EXPENSE LEGAL FEES OVER BUDGET | 61,110 | | | |
| RADIOLOGY FEES OVER BUDGET | 25,000 | | | |
| ANESTHESIA FEES OVER BUDGET | 70,540 | | | |
| REPAIRS/MAINTENANCE OVER BUDGET | 56,232 | | (442,245) | |
| HUMAN RESOURCES ANNUAL REQUIREME | NTS 50,842 | OTHER REVENUES UNDER BUDGET | (112,246) | |
| ANNUAL LICENSE CDPH | 75,287 | | | |
| INSURANCE EXPENSE RECONCILIATION | (110,000) | | | |
| SUPPLIES UNDER BUDGET | (345,260) | | | |
| EXTRAORDINARY NEGATIVE EXPENSES | 1,096,905 | EXTRAORDINARY POSITIVE (NEGATIVE) REVENUES | (288,394) | (1,385,299) |

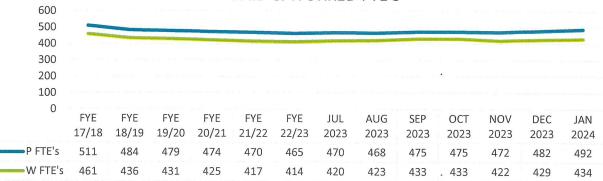
STATISTICS

Represents number of patients admitted/discharged into and out of the hospital. Inpatient Admissions/Discharges (Monthly Average) Patient Days (Monthly Average) Each day a patient stays in the hospital is counted as a patient day. This count is normally done at midnight. Equals the average number of inpatients in the hospital on any given day or month. Average Daily Census (Inpatient) Average Length of Stay (Inpatient) Represents that average number of days that inpatients stay in the hospital. Emergency Visits (Monthly Average) Represents the number of patients who sought services at the emergency room. Surgery Cases - Excluding G.I. (Monthly Average) Equals the number of patients who had a surgical procedure(s) performed. G.I. Cases (Monthly) Number of patients who had a gastrointestinal exam performed. Newborn Deliveries (Monthly) Number of babies delivered. PRODUCTIVITY Represents an equivalancy of full-time staff worked. One FTE is equivalent of working 40 hours per week, 80 hours per pay period, 173.3 hours per 30 day month, or 2,080 hours in a 52 week year. This calculation divides the number of Worked FTEs (includes Registry FTEs) hours worked by the number of hours in the respective work period (40, 80, etc.) Example: 340 hours worked in an 80 hour pay period = 4.25 FTE's Divides the Total Worked FTE's by the daily average of the Adjusted Patient Days. Worked FTES per APD Represents an equivalancy of full-time staff paid. One FTE is equivalent of working 40 hours per week, 80 hours per pay period, 173.3 hours per 30 day month, or 2,080 hours in a 52 week year. This calculation divides the number of hours Paid FTEs (includes Registry FTEs) paid (includes all hours paid consisting of worked hours, PTO hours, sick pay, etc.) by the number of hours in the respective work period (40, 80, etc.) Example: 500 hours paid in an 80 hour pay period = 6.25 FTE's. Divides the Total Paid FTE's by the daily average of the Adjusted Patient Days. Paid FTES per APD This is a blend of total patient days stayed in the hospital for a month, plus an equivalency factor (based on average ADJUSTED PATIENT DAYS inpatient revenue per patient day) applied to the outpatient revenues in order to account for outpatient workloads.



6



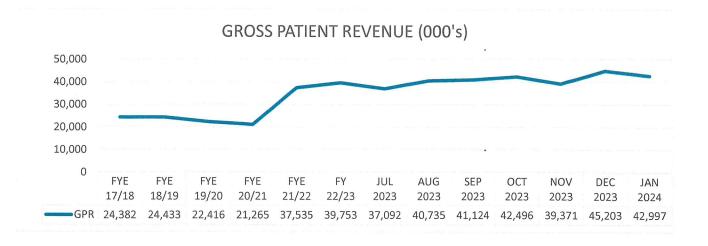


PAID & WORKED FTE'S / ADJUSTED PATIENT DAY 10.00 8.00 6.00 4.00 2.00 0.00 FYE FYE FYE FYE FYE FYE JUL AUG SEP OCT NOV DEC JAN 17/18 18/19 19/20 20/21 21/22 22/23 2023 2023 2023 2023 2023 2023 2024 PFTES/APD 5.69 5.55 6.01 6.89 7.27 8.10 8.62 7.35 7.21 8.19 8.12 7.59 7.13 WFTES/APD 5.13 5.00 5.41 6.18 6.45 7.21 7.70 6.65 6.57 7.46 7.26 6.77 6.28

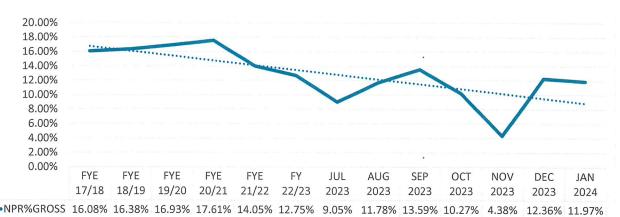
PAID & WORKED FTE'S

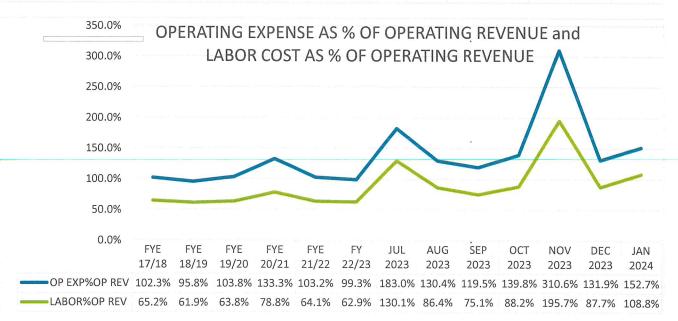
INCOME STATEMENT

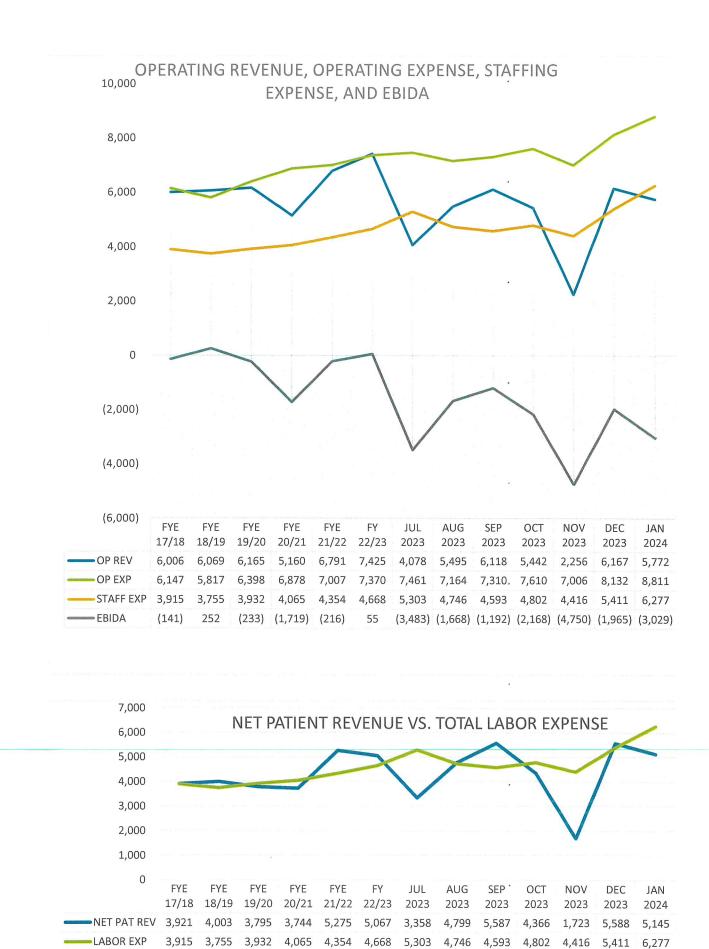
| | Gross Patient Revenue (000's) (Monthly Ave.) | Represents total charges (before discounts and allowances) made for all patient services provided. |
|---|---|--|
| | Net Patient Revenue (NPR) (000's) (Monthly Ave.) | Equals the sum of all (patient) charges for services provided that are due to the hospital, less estimated adjustments for discounts and other contractual disallowances for which the patients may be entitled. |
| | NPR as % of Gross | Reflects the percentage of Gross Patient Revenues (charges) that are expected to be collected. Calculated by dividing Net Patient Revenue by the Gross Patient Revenue. |
| | Total Operating Revenue (000's) (Monthly Ave.) | This reflects all Revenues available for payment of Operating Expenses. This includes Net Patient Revenue plus all other forms of miscellaneous Revenues. |
| | Salaries, Wages, Benefits & Contract Labor (000's) (Monthly Ave.) | Represents the total staffing expenses of the Hospital |
| | SWB + Contract Labor as % of Total Operating Revenue | Identifies what portion the Operating Revenues are spent on staffing costs. |
| 5 | Total Operating Expense (TOE) (000's)(Monthly Ave.) | Operating Expense reflects all costs needed to fund the Hospital's business operations. |
| 2 | TOE as % of Total Operating Revenue | Identifies the relationship that Operating Expenses have to the Total Operating Revenues. |
| | EBIDA (000's)(Monthly Average) | Earnings Before Interest, Depreciation, and Amortization. This reflects the difference between Net Operating Revenues and Total Operating Expense. This is a quick measurment of the Hospital's ability to meet its financial obligations and have additional funds for equipment replacement and future growth of the organization. |
| | EBIDA as % of NPR. | This measurement is a guage of the surplus (or deficit) of funds available for operations and future growth. |
| | Net Patient Revenue vs. Total Labor Expense | This measurement illustrates that Net Patient Revenues basically only cover Total Labor Expense, and that all of the Other Revenues and Supplemental Incomes are necessary to cover the remaining operational Expenses and EBIDA required to operate the Hospital. |
| | Operating Revenues (Normalized), Expenses, Staffing Expenses, and EBIDA (Normalized) | This graph illustrates the "normalization" of Operating Revenues and EBIDA, by reallocating proportionate Supplemental Revenues and related Expenses into the current month and YTD results. |
| | | |



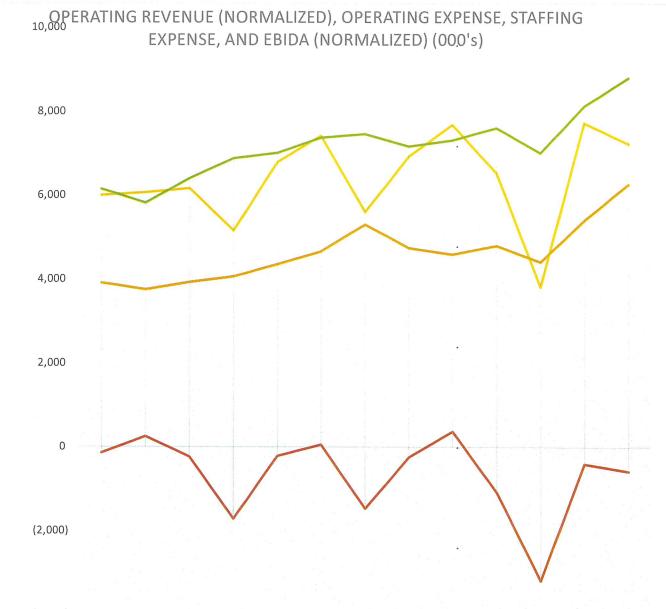
NET PATIENT REVENUE AS % OF GROSS







16



| (1 000) | | | | | | | | | | | | | |
|--------------|--------------|--------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| (4,000) | FYE 17/18 | FYE 18/19 | FYE 19/20 | FYE 20/21 | FYE 21/22 | FY 22/23 | JUL 2023 | AUG 2023 | SEP 2023 | OCT 2023 | NOV 2023 | DEC 2023 | JAN 2024 |
| REV NORMAL | 6,006 | 6,069 | 6,165 | 5,160 | 6,791 | 7,425 | 5,607 | 6,924 | 7,682 | 6,525 | 3,821 | 7,732 | 7,243 |
| OP EXP | 6,147 | 5,817 | 6,398 | 6,878 | 7,007 | 7,370 | 7,461 | 7,164 | 7,310 | 7,610 | 7,006 | 8,132 | 8,811 |
| LABOR EXP | 3,915 | 3,755 | 3,932 | 4,065 | 4,354 | 4,668 | 5,303 | 4,746 | 4,593 | 4,802 | 4,416 | 5,411 | 6,277 |
| EBIDA NORMAL | (141) | 252 | (233) | (1,719) | (216) | 55 | (1,471) | (240) | 372 | (1,085) | (3,185) | (400) | (573) |

SAN GORGONIO MEMORIAL HEALTHCARE DISTRICT & HOSPITAL - BANNING, CA

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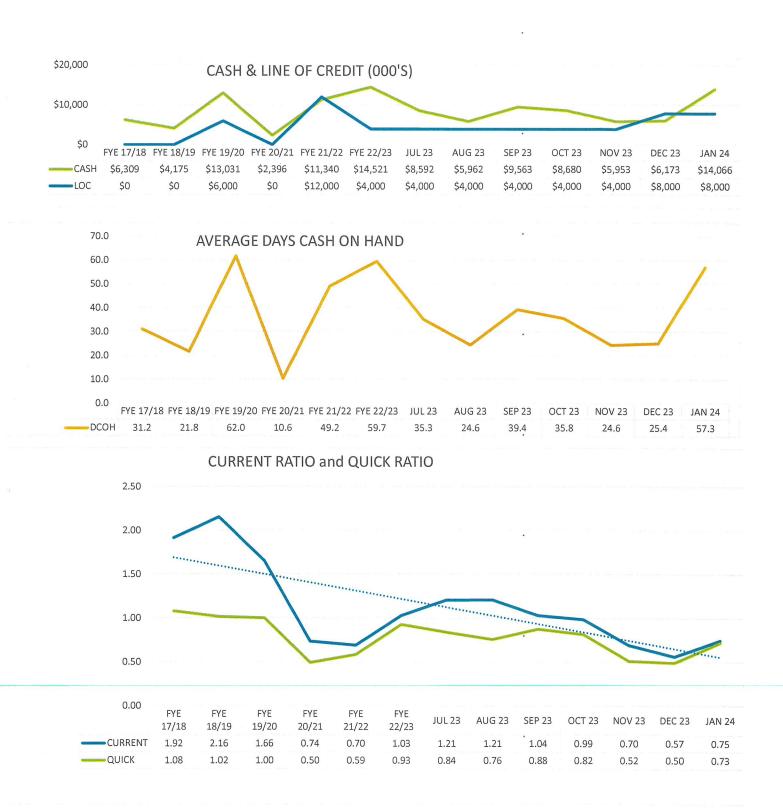
Month-to- Month FYE June 30, 2024

Statement of Revenue and Expense

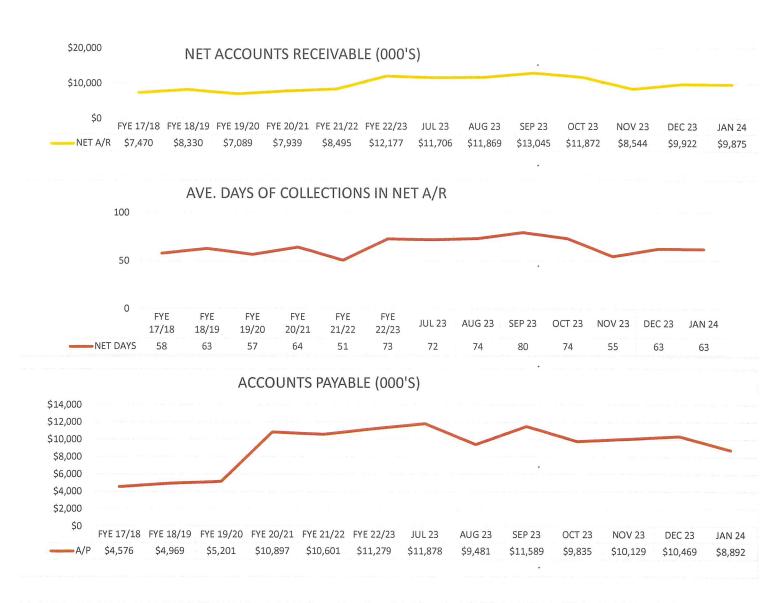
| | FY | E18/19 | FYE19/20 | FYE 20/21 | FYE 21/22 | FYE 22/23 | FYE 23/24 | FYE 23/24 | FYE 23/24 | FYE 23/24 | FYE 23/24 | FYE 23/24 | FYE 23/24 |
|---|-------------|-------------|---------------------|--------------------|---------------------|---------------------|-----------------------|-------------------------|-------------------------|-------------------------|-------------------------|---------------------|---------------------|
| | MONT | HLY AVE. | MONTHLY AVE. | MONTHLY AVE. | MONTHLY AVE. | 12 MONTHLY AVE. | 7/31/2023 | 8/31/2023 | 9/30/2023 | 10/31/2023 | 11/30/2023 | 12/31/2023 | 1/31/2024 |
| Gross Patient Revenue | | | | | | | 110112020 | 010112020 | 010012020 | 10/01/2020 | 1110012020 | 1210112020 | |
| Inpatient Revenue | \$ 7 | 7,667,883 | \$ 7,401,282 | \$ 9,331,371 | \$ 16,603,390 | \$ 14,171,780 | \$ 12,272,477 \$ | 13,826,953 \$ | 15,201,247 \$ | 14,429,560 \$ | 13,489,069 | \$ 19,103,480 \$ | 14,920,563 |
| Inpatient Psych/Rehab Revenue | | 0 | 0 | 0 | 0 | | - | - | - | - | - | - | - : |
| Outpatient Revenue | 16 | 6,765,365 | 15,067,104 | 11,933,682 | 20,932,075 | 25,575,741 | 24,819,128 | 26,907,760 | 25,923,098 | 28,065,983 | 25,881,729 | 26,099,576 | 28,076,461 |
| Long Term Care Revenue | | 0 | 0 | 0 | 0 | | - | - | - | - | - | - | - |
| Home Health Revenue | | 0 | 0 | 0 | 0 | 0 | · · · · | - | - | - | - | - | - |
| Total Gross Patient Revenue | 24 | 4,433,247 | 22,468,386 | 21,265,053 | 37,535,465 | 39,747,521 | 37,091,605 | 40,734,713 | 41,124,345 | 42,495,543 | 39,370,798 | 45,203,056 | 42,997,024 |
| Deductions From Revenue | | | | | | | | | | | | | |
| Discounts and Allowances | (19 | 9,588,148) | (17,845,730) | (16,635,734) | (31,267,149) | (33,545,205) | (32,843,917) | (34,825,978) | (34,572,937) | (37,124,786) | (36,796,629) | (38,595,300) | (36,989,290) |
| Bad Debt Expense | | (858,023) | (653,280) | (824,395) | (1,045,570) | (1,047,941) | (864,969) | (964,980) | (950,573) | (901,941) | (808,712) | (924,718) | (847,519) |
| GI HMO Discounts | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Charity Care | | (56,168) | (86,517) | (41,362) | (136,947) | (97,443) | (24,281) | (144,312) | (13,958) | (103,164) | (42,458) | (94,878) | (15,178) |
| Total Deductions From Revenue | (20 | 0,502,339) | (18,585,527) | (17,501,490) | (32,449,666) | (34,690,589) | (33,733,167) | (35,935,270) | (35,537,468) | (38,129,891) | (37,647,799) | (39,614,896) | (37,851,987) |
| Net Patient Payanua | | -83.9% | -82.7% 3,882,859 | -82.3% | -86.5% 5,085,799 | -87.3% 5,056,932 | -90.9% | -88.2% 4,799,443 | -86.4% 5,586,877 | -89.7% 4,365,652 | -95.6% 1,722,999 | -87.6% 5,588,160 | -88.0% 5,145,037 |
| Net Patient Revenue | | 3,930,908 | 3,882,859 | 3,763,563 | 5,065,799 | 5,056,932 | 3,358,438 | 4,799,443 | 5,586,677 | 4,365,652 | 1,722,999 | 5,588,160 | 5,145,037 |
| Non- Patient Revenues | | | | | | | | | | | | | |
| Supplemental Revenues | 1 | 1,485,337 | 1,157,326 | 869,707 | 501,407 | 941,881 | 35,377 | 136,446 | 0 | 481,713 | 0 | 0 | 93,504 |
| Grants & Other Op Revenues | | 205,590 | 750,434 | 505,190 | 725,066 | 986,421 | 115,377 | 158,046 | 129,370 | 193,230 | 131,437 | 177,703 | 131,682 |
| Clinic Net Revenues | | 22,382 | 15,743 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tax Subsidies Measure D | | 196,524 | 199,469 | 209,744 | 229,405 | 213,402 | 246,994 | 246,994 | 246,994 | 246,994 | 246,994 | 246,994 | 246,994 |
| Tax Subsidies Prop 13 | | 115,388 | 114,061 | 142,552 | 146,104 | 189,707 | 154,500 | 154,500 | 154,500 | 154,500 | 154,500 | 154,500 | 154,500 |
| Tax Subsidies County Suplmtl Funds | - | 16,159 | 9,064 | 16,163 | 25,561 | 2,308 | 167,258 | 0 | 0 | 0 | 0 | 0 | 0 |
| Non-Patient Revenues | 2 | 2,041,381 | 2,246,097 | 1,743,355 | 1,627,542 | 2,333,719 | 719,506 | 695,986 | 530,864 | 1,076,437 | 532,931 | 579,197 | 626,680 |
| Total Operating Revenue | 5 | 5,972,289 | 6,128,956 | 5,506,919 | 6,713,341 | 7,390,651 | 4,077,944 | 5,495,429 | 6,117,741 | 5,442,089 | 2,255,930 | 6,167,357 | 5,771,717 |
| Operating Expenses | | | | | | | | | | | | | |
| Salaries and Wages | 2 | 2,941,226 | 3,104,224 | 3,125,159 | 3,420,974 | 3,634,721 | 4,119,595 | 3,674,360 | 3,550,566 | 3,776,105 | 3,194,719 | 4,333,628 | 5,126,248 |
| Fringe Benefits | | 702,477 | 752,708 | 856,889 | 830,599 | 938,301 | 1,013,089 | 970,221 | 848,892 | 1,033,920 | 978,795 | 955,047 | 1,005,066 |
| Contract Labor | | 106,628 | 59,516 | 114,886 | 99,977 | 81,255 | 170,728 | 101,775 | 193,746 | 176,561 | 242,190 | 122,459 | 145,922 |
| Physicians Fees | | 246,631 | 331,858 | 350,783 | 330,533 | 299,739 | 280,402 | 260,382 | 307,954 | 290,783 | 282,650 | 798,595 | 462,618 |
| Purchased Services | | 513,857 | 691,337 | 772,336 | 892,521 | 863,657 | 840,396 | 941,985 | 1,007,492 | 1,002,184 | 1,078,252 | 802,077 | 936,912 |
| Supply Expense | | 685,518 | 751,025 | 903,883 | 995,446 | 953,253 | 700,018 | 814,829 | 906,328 | 861,780 | 762,898 | 650,227 | 648,726 |
| Utilities | | 75,471 | 80,680 | 92,287 | 111,192 | 93,037 | 104,939 | 107,960 | 76,274 | 88,098 | 97,211 | 115,692 | 103,927 |
| Repairs and Maintenance | | 58,325 | 58,592 | 139,712 | 77,524 | 76,806 | 61,860 | 69,232 | 147,878 | 136,677 | 92,822 | 44,993 | 141,551 |
| Insurance Expense | | 85,267 | 103,277 | 110,683 | 112,745 | 119,548 | 185,434 | 133,116 | 147,115 | 138,116 | 128,116 | 146,380 | 38,130 |
| All Other Operating Expenses | | 70,922 | 160,745 | 148,752 | 101,142 | 151,928 | 59,602 | 47,639 | 68,331 | 55,072 | 93,494 | 117,737 | 173,637 |
| IGT Expense | | 58,743 | 109,484 | 172,366 | 0 | 91,499 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Leases and Rentals | | 76,150 | 79,233 | 79,424 | 37,952 | 99,514 | 25,370 | 42,245 | 55,457 | 50,740 | 54,691 | 45,049 | 28,370 |
| 1206 (b) CLINIC | | 98,810 | 94,628 | 34,096 | 07,332 | 00,014 | 20,070 | 42,240 | 0 | 0 | 0 1,001 | 0 | 0 |
| Total Operating Expenses | 5 | 5,720,023 | 6,377,306 | 6,901,255 | 7,010,605 | 7,403,258 | 7,561,433 | 7,163,744 | 7,310,033 | 7,610,036 | 7,005,838 | 8,131,884 | 8,811,107 |
| EBIDA | | 252,266 | (248,351) | (1,394,337) | (297,264) | (12,606) | (3,483,489) | (1,668,315) | (1,192,292) | (2,167,947) | (4,749,908) | (1,964,527) | (3,039,390) |
| | | | | | | | | | | | | | |
| Interest, Depreciation, and Amortization | • | | | 101 701 | | 405 020 | | 515,528 | 605,920 | 571,451 | 569,523 | 577,088 | 640,273 |
| Depreciation Expense | | 497,808 | 506,497 | 494,721 447,994 | 472,317 391,606 | 495,039 484,663 | 514,671 434,111 | 445,099 | 383,794 | 405,597 | 370,607 | 369,556 | 442,597 |
| Interest & Amortization Expense | | 418,193 | 422,094 928,591 | 942,715 | 863,923 | 979,702 | 948,782 | 960,627 | 989,714 | 977,048 | 940,130 | 946,644 | 1,082,870 |
| Total Interest, Depr, & Amort. | | 916,000 | 920,591 | 542,715 | 863,923 | 575,702 | 540,702 | 300,027 | 505,714 | 511,040 | 546,100 | 040,044 | 1,002,010 |
| Non-Operating Revenue: | | | | | | | | | | | | | |
| Contributions & Other | | 7,745 | 27,759 | 7,121 | 25,068 | 132,587 | 13,926 | 1,225,118 | 21,774 | 13,626 | 415,400 | 13,626 | 465,626 |
| Tax Subsidies for GO Bonds - M-A | | 692,457 | 666,966 | 598,410 | 616,059 | 660,979 | 627,353 | 627,353 | 627,353 | 627,353 | 627,353 | 627,353 | 627,353 |
| Total Non Operating Revenue/(Expense) | | 700,202 | 694,725 | 605,531 | 641,127 | 793,566 | 641,279 | 1,852,471 | 649,127 | 640,979 | 1,042,753 | 640,979 | 1,092,979 |
| Total Net Surplus/(Loss) | | 36,467 | (482,217) | (1,731,521) | (520,060) | (198,742) | (3,790,992) | (776,471) | (1,532,879) | (2,504,016) | (4,647,285) | (2,270,192) | (3,029,281) |
| Change in Interest in Foundation | | 00,407 | (402,211) | 0 | (010,000) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Extra-ordinary Loss | | 0 | (689,574) | (650) | (284,792) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Increase/(Decrease in Unrestricted Net Assets | \$ | 36,467 | | \$ (1,732,171) | | \$ (198,742) \$ | \$ (3,790,992) \$ | (776,471) \$ | (1,532,879) \$ | (2,504,016) \$ | (4,647,285) | 6 (2,270,192) \$ | (3,029,281) |
| Total Brofit Margin | | 0.6% | -7.9% | -31.4% | -7.7% | -2.7% | -93.0% | -14.1% | -25.1% | -46.0% | -206.0% | -36.8% | -52.5% |
| Total Profit Margin | | | | | | | | | | -39.8% | -210.6% | -31.9% | -52.7% |
| EBIDA % | | 4.2% | -4.1% | -25.3% | -4.4% | -0.2% | -85.4% | -30.4% | -19.5% | -39.8% | -210.6% | -31.9% | -32.1% |
| A shurl EDIDA for Marsh | | | | | | | (3 492 490) | (1 669 315) | (1,192,292) | (2,167,947) | (4,749,908) | (1,964,527) | (3,039,390) |
| Actual EBIDA for Month | ACDI | Dealers " | leation | | | | (3,483,489) | (1,668,315) (55,132) | (1,192,292) (55,132) | (2,167,947) (55,132) | (4,749,908) (55,132) | (1,964,527) | (55,132) |
| Adjustments to EBIDA to account for Cash Impact of G. | | | | Pacaints) | | | (55,132) 1,584,430 | (55,132) | 1,619,807 | 1,138,094 | 1,619,807 | 1,619,807 | 1,526,303 |
| Adjustment for Normalization of Supplemental Income Effective EBIDA after Normalization of Supplementals & | | | | | | | (1,954,191) | (240,086) | 372,383 | (1,084,985) | (3,185,233) | (399,852) | (1,568,219) |
| Energive EDIDA after Normalization of Supplementals of | - Aujustine | anto fut Ga | Sil Outlays for Le | | | Г | (1,334,131) YTD | (2,194,277) | (1,821,894) | (2,906,879) | (6,092,112) | (6,491,965) | (8,060,184) |
| | | | | | | L | עוז | (2,134,211) | (1,021,034) | (2,500,075) | (0,032,112) | (0,-51,505) | (0,000,104) |

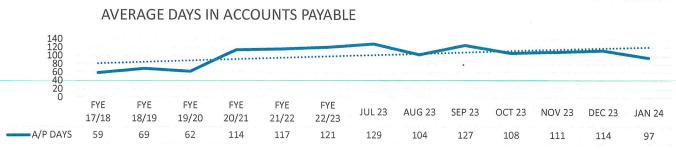
BALANCE SHEET (Period End)

| | Cash (000's) | | Represents all unrestricted cash in the bank at each month-end. |
|---------------------|---|-----------|---|
| | Days Cash on Hand | | Calculated by dividing amount of Cash on Hand by the historical average daily amount of cash requirmements to cover operating expenses. |
| | Accounts Receivable - Net (000's) | | Equals the sum of all (patient) accounts that are due to the hospital, less estimated adjustments for discounts and other contractual disallowances for which the patients may be entitled. |
| | A/R Days - Net | | This measures the average number of days it takes to collect payment of the Net Accounts Receivable. Lower values are desired. |
| | Current Ratio (Current Assets/Current Liabi | pilities) | A measure that illustrates the ability for the hospital to pay its obligations that come due over the course of the next year. The greater the Current Assets as compared to the Current Liabilities, the stronger position the organization is in to pay its upcoming obligations. Desired position is greater than 1:00 to 1:00, preferably at least 1:25 to 1:00 or greater. |
| $\overline{\omega}$ | Quick Ratio | | This measures the Cash + Net Accounts Receivable compared to the Current Liabilities. Desired ratio is greater than 1.00 : 1.00. |
| | Accounts Payable (000's) | | Reflects payment obligations of the Hospital as of a point in time. Excludes Loans, Payroll and other Debt obligations. Lower values are desired. |
| | Accounts Payable Days | | Reflects the average number of days that it takes to pay routine bills. Lower numbers are desired. Calculated by dividing the Accounts Payable amount by the historical average daily cost of routine expenses. |
| | Line of Credit Balance (000's) | | The amount that is currently borrowed from a lending institution as of a given point in time. |
| | | | |
| | | | |



14





| | A | В | C | D | E | F | G | Н | I | J |
|----|---------------------------------|------------------------|------------------------|---|-------------------------|---|----------------------------|----------------------------|--|-----------------------------|
| 1. | SAN GORGONIO MEMORIAL HEALTHCAR | E DISTRICT & HOSP | TAL | | | | | | | |
| 2 | INCOME STATEMENT | JANUARY 2024 BUDGET | JANUARY 2024 Actual | VARIANCE JANUARY ACTUAL TO BUDGET | VARIANCE PER CENTAGE | | JANUARY 2024 YTD BUDGET | JANUARY 2024 YTD ACTUAL | VARIANCE JANUARY YTD ACTUAL TO BUDGET | YTD VARIANCE PER CENTAGE |
| 3 | NET INCOME | (1,412,538) | (3,029,281) | (1,616,743) | -114.5% | | (6,353,896) | (18,551,116) | (12,197,220) | -192.0% |
| 4 | EBIDA | (1,811,470) | (3,039,390) | (1,227,920) | -67.8% | | (8,192,400) | (18,291,189) | (10,098,789) | -123.3% |
| 5 | | | | | | | | | | |
| 6 | TOTAL OPERATING REVENUE | 6,060,111 | 5,771,717 | (288,394) | -4.8% | | 43,681,589 | 35,328,207 | (8,353,382) | -19.1% |
| 7 | NET PATIENT REVENUE | 5,321,185 | 5,145,037 | (176,148) | -3.3% | | 38,374,343 | 30,566,606 | (7,807,737) | -20.3% |
| 13 | OTHER OPERATING REVENUE | 738,926 | 626,680 | (112,246) | -15.2% | | 5,307,246 | 4,761,601 | (545,645) | -10.3% |
| 21 | TOTAL OPERATING EXPENSE | 7,871,581 | 8,811,107 | (939,526) | -11.9% | | 51,873,989 | 53,619,396 | (1,745,407) | -3.4% |
| 35 | NON-OPERATING REVENUE & EXPENSE | 1,360,428 | 1,092,979 | (267,449) | -19.7% | | 8,565,694 | 6,560,567 | (2,005,127) | -23.4% |
| 39 | TOTAL INTEREST & DEPRECIATION | 961,496 | 1,082,870 | (121,374) | -12.6% | | 6,727,190 | 6,820,494 | (93,304) | -1.4% |
| 43 | Page 1 of 1 | Thursday, February 2 | 22, 2024 12:00:09 PM | М | | | | | | |

16

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| | А | В | С | D | E | F | G |
|----|----------------------------------|------------------------|-----------------|---------------|--------------|------------------------------------|------------------------|
| 1 | SAN GORGONIO MEMORIAL | HEALTHCARE DISTRICT & | & HOSPITAL | | | | |
| 2 | BALANCE SHEET | JUNE 2023 | NOVEMBER 2023 | DECEMBER 2023 | JANUARY 2024 | VARIANCE DECEMBER TO JANUARY | VARIANCE PERCENTAGE |
| 3 | TOTAL ASSETS | 112,558,570 | 103,366,137 | 104,958,733 | 112,391,784 | 7,433,051 | 7.1% |
| 4 | CURRENT ASSETS | 29,638,354 | 20,995,007 | 19,794,071 | 24,748,448 | 4,954,377 | 25.0% |
| 16 | ASSETS WHICH USE IS LIMITED | 9,102,770 | 10,666,301 | 13,828,639 | 16,738,243 | 2,909,604 | 21.0% |
| 17 | NET PROPERTY, PLANT, AND EQUIPME | ENT 73,452,527 | 71,848,905 | 71,482,689 | 71,054,280 | (428,409) | -0.6% |
| 24 | OTHER ASSETS | 364,919 | (144,076) | (146,666) | (149,187) | (2,521) | 1.7% |
| 25 | | | | | | | |
| 26 | TOTAL LIABILITIES & FUND BALANCE | 112,558,570 | 103,366,074 | 104,958,668 | 112,391,706 | (7,433,038) | -7.1% |
| 27 | TOTAL LIABILITIES | 148,421,077 | 160,739,918 | 164,602,704 | 175,065,023 | (10,462,319) | -6.4% |
| 28 | CURRENT LIABILITES | 28,682,871 | 27,875,404 | 32,185,743 | 32,865,186 | (679,443) | -2.1% |
| 39 | LONG TERM LIABILITIES | 119,738,206 | 132,864,514 | 132,416,961 | 142,199,837 | (9,782,876) | -7.4% |
| 41 | NET ASSETS | (36,108,787) | (57,373,844) | (59,644,036) | (62,673,317) | 3,029,281 | -5.1% |
| 45 | | | | | | | |
| 46 | Page 1 of 1 | Thursday, February 22, | 2024 2:54:59 PM | | | | |

| | | FY23 | FY 24 | FY 24 | FY 23 | FY 24 | FY 24 | FY 23 |
|------|------------------------------------|----------|----------|----------|---------------------|---------------------|---------------------|--------------|
| | | 01/31/23 | 01/31/24 | 01/31/24 | 2023 | 2024 | 2024 | 2023 |
| | | ACTUAL | ACTUAL | BUDGET | 7 MOS YTD ACTUAL | 7 MOS YTD ACTUAL | 7 MOS.YTD BUDGET | YR END TOTAL |
| | | | | | 教授 出版上:中的 | | | |
| [1] | Total Acute Patient Days | 653 | 733 | 841 | 4,834 | 4,775 | 4,966 | 7,636 |
| [2] | Average Daily Census | 21.1 | 23.6 | 27.1 | 22.5 | 22.2 | 23.1 | 20.9 |
| [3] | Average Acute Length of Stay | 3.5 | 4.1 | 3.7 | 3.6 | 3.8 | 3.5 | 3.5 |
| [4] | Patient Discharges | 184 | 179 | 227 | 1,350 | 1,262 | 1,431 | 2,186 |
| [5] | Adjusted Patient Days | 1,757 | 2,139 | 2,105 | 12,870 | 13,393 | 13,426 | 21,460 |
| [6] | Observation Days | 252 | 349 | 299 | 1,820 | 2,173 | 2,092 | 3,160 |
| [7] | Total Emergency Room Visits | 3,266 | 3,586 | 3,955 | 25,159 | 24,853 | 27,685 | 41,821 |
| [8] | Average ED Visits Per Day | 105 | 116 | 128 | 117 | 116 | 129 | 115 |
| [9] | Total Surgeries (Excluding G.I.'s) | 121 | 86 | 122 | 839 | 721 | 901 | 1,433 |
| [10] | Deliveries/Births | 6 | 7 | 10 | 85 | 68 | 91 | 131 |
| 0 | | | | | | | | |

| A | В | С | D | E | F | G | Н | | J |
|--|------------------------|------------------------|---|-------------------------|---|----------------------------|----------------------------|--|-----------------------------|
| 1 SAN GORGONIO MEMORIAL HEALTHC | ARE DISTRICT & HOSP | ITAL | | | | | | | |
| INCOME STATEMENT | JANUARY 2024 BUDGET | JANUARY 2024 Actual | VARIANCE JANUARY ACTUAL TO BUDGET | VARIANCE PER CENTAGE | | JANUARY 2024 YTD BUDGET | JANUARY 2024 YTD ACTUAL | VARIANCE JANUARY YTD ACTUAL TO BUDGET | YTD VARIANCE PER CENTAGE |
| 3 NET INCOME | (1,412,538) | (3,029,281) | (1,616,743) | -114.5% | | (6,353,896) | (18,551,116) | (12,197,220) | -192.0% |
| 4 EBIDA | (1,811,470) | (3,039,390) | (1,227,920) | -67.8% | | (8,192,400) | (18,291,189) | (10,098,789) | -123.3% |
| 5 | | | | | | | | | |
| 6 TOTAL OPERATING REVENUE | 6,060,111 | 5,771,717 | (288,394) | -4.8% | | 43,681,589 | 35,328,207 | (8,353,382) | -19.1% |
| 7 NET PATIENT REVENUE | 5,321,185 | 5,145,037 | (176,148) | -3.3% | | 38,374,343 | 30,566,606 | (7,807,737) | -20.3% |
| 8 GROSS REVENUE FROM PATIENT SERVICE | S 45,951,735 | 42,997,024 | (2,954,711) | -6.4% | | 297,521,971 | 289,017,084 | (8,504,887) | -2.9% |
| 9 TOTAL INPATIENT REVENUE | 18,270,190 | 14,920,563 | (3,349,627) | -18.3% | | 110,486,335 | 103,243,349 | (7,242,986) | -6.6% |
| 10 TOTAL OUTPATIENT REVENUE | 27,681,545 | 28,076,461 | 394,916 | 1.4% | | 187,035,636 | 185,773,735 | (1,261,901) | -0.7% |
| 11 DEDUCTIONS FROM REVENUE | (40,630,550) | (37,851,987) | 2,778,563 | -6.8% | | (259,147,628) | (258,450,478) | 697,150 | -0.3% |
| 12 | (, | , ,,, | | | | , | | | |
| 13 OTHER OPERATING REVENUE | 738,926 | 626,680 | (112,246) | -15.2% | | 5,307,246 | 4,761,601 | (545,645) | -10.3% |
| 14 OTHER REVENUE - RATE RANGE | 0 | 0 | 0 | 0.0% | | 0 | 0 | 0 | 0.0% |
| 15 OTHER REVENUE - OTHER SUPPLEMENTA | | 0 | 0 | 0.0% | | 434,000 | 481,713 | 47,713 | 11.0% |
| 16 OTHER REVENUE - DSH | 18,746 | 23,625 | 4,879 | 26.0% | | 56,236 | 99,536 | 43,300 | 77.0% |
| 17 OTHER REVENUE - P4P | 51,750 | 69,879 | 18,129 | 35.0% | | 138,000 | 206,325 | 68,325 | 49.5% |
| 18 OTHER REVENUE - OTHER | 258,603 | 131,682 | (126,921) | -49.1% | | 1,810,221 | 996,311 | (813,910) | -45.0% |
| 19 OPERATNG TAX REVENUES | 409,827 | 401,494 | (8,333) | -2.0% | | 2,868,789 | 2,977,716 | 108,927 | 3.8% |
| 20 | 400,027 | -101,101 | (0,000) | | | | | | |
| 20 21 TOTAL OPERATING EXPENSE | 7,871,581 | 8,811,107 | (939,526) | -11.9% | | 51,873,989 | 53,619,396 | (1,745,407) | -3.4% |
| 22 TOTAL LABOR EXPENSE | 5,064,082 | 6,277,236 | (1,213,154) | -24.0% | | 33,573,113 | 35,733,632 | (2,160,519) | -6.4% |
| 23 WAGES | 3,938,213 | 5,126,248 | (1,188,035) | -30.2% | | 25,941,700 | 27,775,221 | (1,833,521) | -7.1% |
| 24 EMPLOYEE BENEFITS | 1,019,717 | 1,005,066 | 14,651 | 1.4% | | 7,003,592 | 6,805,030 | 198,562 | 2.8% |
| | 106,152 | 145,922 | (39,770) | -37.5% | | 627,821 | 1,153,381 | (525,560) | -83.7% |
| | 312,187 | 462,618 | (150,431) | -48.2% | | 2,185,309 | 2,683,384 | (498,075) | -22.8% |
| 26 PHYSICIAN FEES 27 PURCHASED SERVICES | 955,496 | 936,912 | 18,584 | 1.9% | | 6,138,866 | 6,609,298 | (470,432) | -7.7% |
| | 993,986 | 648,726 | 345,260 | 34.7% | | 6,536,805 | 5,344,806 | 1,191,999 | 18.2% |
| | . 104,811 | · 103,927 | · 884 | • 0.8% | | . 751,809 | · 694,101 | • 57,708 | • 7.7% |
| | 85,319 | 103,927 | (56,232) | -65.9% | | 578,441 | 695,013 | (116,572) | -20.2% |
| 30 REPAIRS AND MAINTENANCE | 146,289 | 38,130 | 108,159 | 73.9% | | 1,024,023 | 916,408 | 107,615 | 10.5% |
| 31 INSURANCE | | 173,637 | (9,600) | -5.9% | | 768,005 | 615,512 | 152,493 | 19.9% |
| 32 OTHER EXPENSES | 164,037 | 28,370 | 17,004 | 37.5% | | 317,618 | 327,242 | (9,624) | -3.0% |
| 33 LEASE AND RENTALS | 45,374 | 20,370 | 17,004 | 37.370 | | 017,010 | 027,242 | (0,02.1) | |
| | 1 000 400 | 1 002 070 | (267.440) | -19.7% | | 8,565,694 | 6,560,567 | (2,005,127) | -23.4% |
| 35 NON-OPERATING REVENUE & EXPENSE | 1,360,428 | 1,092,979 | (267,449) | -36.5% | | 4,174,223 | 2,169,096 | (2,005,127) | -48.0% |
| 36 OTHER NON-OPERATING REVENUE | 733,075 | 465,626 | (267,449) | 0.0% | | 4,391,471 | 4,391,471 | (2,000,127) | 0.0% |
| 37 NON-OPERATING TAX REVENUE | 627,353 | 627,353 | 0 | 0.0% | | 4,391,471 | 4,391,471 | 0 | 0.07 |
| 38 EXTRAORDINARY REVENUE | 0 | 1 002 070 | (101 274) | 10 00/ | | 6,727,190 | 6,820,494 | (93,304) | -1.4% |
| 39 TOTAL INTEREST & DEPRECIATION | 961,496 | 1,082,870 | (121,374) | -12.6% | | | 3,969,133 | (313,452) | -8.6% |
| 40 DEPRECIATION | 522,709 | 640,273 | (117,564) | -22.5% | | 3,655,681 | | 220,148 | 7.2% |
| 41 INTEREST & AMORTIZATION | 438,787 | 442,597 | (3,810) | -0.9% | | 3,071,509 | 2,851,361 | 220,148 | 7.2% |
| 42 | | | | | | | | | |
| 43 Page 1 of 1 | Thursday, February 2 | 22, 2024 12:00:09 PM | 4 | 2 | | | | | |

| | А | В | С | D | E | F | G | Н | 1 | J |
|----|-------------------------------------|-----------------------------|------------------------|--|-------------------------|---|---------------------------------|----------------------------|---|-----------------------------|
| 1 | SAN GORGONIO MEMORIAL HEALTHCARE | DISTRICT & HOSPIT | AL | | | | | | | |
| 2 | INCOME STATEMENT | JANUARY 2024 Flex Budget | JANUARY 2024 ACTUAL | VARIANCE JANUARY ACTUAL TO FLEX BUDGET | VARIANCE PER CENTAGE | | JANUARY 2024 YTD FLEX BUDGET | JANUARY 2024 YTD ACTUAL | VARIANCE JANUARY YTD ACTUAL TO FLEX BUDGET | YTD VARIANCE PER CENTAGE |
| 3 | NET INCOME | (3,709,551) | (3,029,281) | 680,270 | 18.3% | | (10,423,860) | (18,551,116) | (8,127,256) | -78.0% |
| 4 | EBIDA | (4,111,349) | (3,039,390) | 1,071,959 | 26.1% | | (12,271,216) | (18,291,189) | (6,019,973) | -49.1% |
| 5 | | | | | | | | | | |
| 6 | TOTAL OPERATING REVENUE | 3,922,946 | 5,771,717 | 1,848,771 | 47.1% | | 39,182,472 | 35,328,207 | (3,854,265) | -9.8% |
| 7 | NET PATIENT REVENUE | 2,765,949 | 5,145,037 | 2,379,088 | 86.0% | | 33,532,155 | 30,566,606 | (2,965,549) | -8.8% |
| 8 | GROSS REVENUE FROM PATIENT SERVICES | 41,745,232 | 42,997,024 | 1,251,792 | 3.0% | | 285,388,386 | 289,017,084 | 3,628,698 | 1.3% |
| 9 | TOTAL INPATIENT REVENUE | 15,543,261 | 14,920,563 | (622,698) | -4.0% | | 106,841,091 | 103,243,349 | (3,597,742) | -3.4% |
| 10 | TOTAL OUTPATIENT REVENUE | 26,201,971 | 28,076,461 | 1,874,490 | 7.2% | | 178,547,295 | 185,773,735 | 7,226,440 | 4.0% |
| 11 | DEDUCTIONS FROM REVENUE | (38,979,283) | (37,851,987) | 1,127,296 | -2.9% | | (251,856,231) | (258,450,478) | (6,594,247) | 2.6% |
| 12 | | | | | | | | | | |
| 13 | OTHER OPERATING REVENUE | 1,156,997 | 626,680 | (530,317) | -45.8% | | 5,650,317 | 4,761,601 | (888,716) | -15.7% |
| | OTHER REVENUE - RATE RANGE | 0 | 0 | 0 | 0.0% | | 0 | 0 | 0 | 0.0% |
| 15 | OTHER REVENUE - OTHER SUPPLEMENTALS | 455,571 | 0 | (455,571) | 0.0% | | 889,571 | 481,713 | (407,858) | 0.0% |
| 16 | OTHER REVENUE - DSH | 18,746 | 23,625 | 4,879 | 26.0% | | 56,236 | 99,536 | 43,300 | 77.0% |
| 17 | OTHER REVENUE - P4P | 51,750 | 69,879 | 18,129 | 35.0% | | 138,000 | 206,325 | 68,325 | 49.5% |
| 18 | OTHER REVENUE - OTHER | 221,103 | 131,682 | (89,421) | -40.4% | | 1,697,721 | 996,311 | (701,410) | -41.3% |
| 19 | OPERATNG TAX REVENUES | 409,827 | 401,494 | (8,333) | -2.0% | | 2,868,789 | 2,977,716 | 108,927 | 3.8% |
| 20 | | | | | | | | | | |
| | TOTAL OPERATING EXPENSE | 8,034,295 | 8,811,107 | (776,812) | -9.7% | | 51,453,688 | 53,619,396 | (2,165,708) | -4.2% |
| 22 | TOTAL LABOR EXPENSE | 5,317,332 | 6,277,236 | (959,904) | -18.1% | | 33,712,115 | 35,733,632 | (2,021,517) | -6.0% |
| | WAGES | 4,231,153 | 5,126,248 | (895,095) | -21.2% | | 26,268,432 | 27,775,221 | (1,506,789) | -5.7% |
| 24 | EMPLOYEE BENEFITS | 997,578 | 1,005,066 | (7,488) | -0.8% | | 6,899,277 | 6,805,030 | 94,247 | 1.4% |
| 25 | CONTRACT LABOR | 88,601 | 145,922 | (57,321) | -64.7% | | 544,406 | 1,153,381 | (608,975) | -111.9% |
| 26 | PHYSICIAN FEES | 345,520 | 462,618 | (117,098) | -33.9% | | 2,218,642 | 2,683,384 | (464,742) | -20.9% |
| | PURCHASED SERVICES | 939,263 | 936,912 | 2,351 | 0.3% | | 6,042,441 | 6,609,298 | (566,857) | -9.4% |
| 28 | SUPPLY EXPENSE | 886,915 | 648,726 | 238,189 | 26.9% | | 6,045,310 | 5,344,806 | 700,504 | 11.6% |
| 29 | UTILITIES | 104;811 | 103,927 | 884 | 0.8% | • | 751,809 | 694,101 | 57,708 | 7.7% |
| 30 | REPAIRS AND MAINTENANCE | 85,139 | 141,551 | (56,412) | -66.3% | | 577,500 | 695,013 | (117,513) | -20.3% |
| 31 | INSURANCE | 146,289 | 38,130 | 108,159 | 73.9% | | 1,024,023 | 916,408 | 107,615 | 10.5% |
| 32 | OTHER EXPENSES | 163,659 | 173,637 | (9,978) | -6.1% | | 764,259 | 615,512 | 148,747 | 19.5% |
| 33 | LEASE AND RENTALS | 45,367 | 28,370 | 16,997 | 37.5% | | 317,589 | 327,242 | (9,653) | -3.0% |
| 34 | | | | | | | | | | |
| 35 | NON-OPERATING REVENUE & EXPENSE | 1,360,428 | 1,092,979 | (267,449) | -19.7% | | 8,565,694 | 6,560,567 | (2,005,127) | -23.4% |
| 36 | OTHER NON-OPERATING REVENUE | 733,075 | 465,626 | (267,449) | -36.5% | | 4,174,223 | 2,169,096 | (2,005,127) | -48.0% |
| - | NON-OPERATING TAX REVENUE | 627,353 | 627,353 | 0 | 0.0% | | 4,391,471 | 4,391,471 | 0 | 0.0% |
| | EXTRAORDINARY REVENUE | 0 | 0 | 0 | | | 0 | 0 | 0 | |
| | TOTAL INTEREST & DEPRECIATION | 958,630 | 1,082,870 | (124,240) | -13.0% | | 6,718,338 | 6,820,494 | (102,156) | -1.5% |
| | DEPRECIATION | 519,843 | 640,273 | (120,430) | -23.2% | | 3,646,829 | 3,969,133 | (322,304) | -8.8% |
| | INTEREST & AMORTIZATION | 438,787 | 442,597 | (3,810) | -0.9% | | 3,071,509 | 2,851,361 | 220,148 | 7.2% |
| 42 | | | | | | | | | | |
| | Page 1 of 1 | Thursday, February 2 | 2, 2024 1:53 PM | | | | | | | |

| | A | В | C | D | E | F | G |
|----------|------------------------------------|-----------------------|---------------|---------------|--|------------------------------------|------------------------|
| 1 | SAN GORGONIO MEMORIAL HEALTH | ICARE DISTRICT | & HOSPITAL | | monenen mon i man en i haat eero had af debien. Pri i monel her anna an an | | |
| 2 | BALANCE SHEET | JUNE 2023 | NOVEMBER 2023 | DECEMBER 2023 | JANUARY 2024 | VARIANCE DECEMBER TO JANUARY | VARIANCE PERCENTAGE |
| 3 | TOTAL ASSETS | 112,558,570 | 103,366,137 | 104,958,733 | 112,391,784 | 7,433,051 | 7.1 |
| 4 | CURRENT ASSETS | 29,638,354 | 20,995,007 | 19,794,071 | 24,748,448 | 4,954,377 | 25.0 |
| 5 | CASH & EQUIVALENTS | 14,521,085 | 5,952,687 | 6,174,780 | 14,066,154 | 7,891,374 | 127.8 |
| 6 | NET PATIENT ACCOUNTS RECEIVABLE | 12,177,379 | 8,544,208 | 9,521,666 | 9,874,552 | 352,886 | 3.7 |
| 7 | HOSPITAL ACCOUNTS RECEIVABLE | 86,192,181 | 83,591,108 | 90,684,885 | 93,057,632 | 2,372,747 | 2.6 |
| 8 | LESS: ALLOWANCE FOR BAD DEBTS | (74,014,802) | (75,046,900) | (81,163,219) | (83,183,080) | (2,019,861) | 2.5 |
| 9 | OTHER CURRENT ASSETS | 2,939,890 | 6,498,112 | 4,097,625 | 807,742 | (3,289,883) | -80.3 |
| 10 | TAXES RECEIVABLE | 2,263,620 | 5,324,379 | 3,192,397 | (127,692) | (3,320,089) | -104.0 |
| 11 | MISC RECEIVABLE | 64,052 | (464,212) | (693,350) | (864,269) | (170,919) | 24.7 |
| 12 | DUE FROM 3RD PARTIES | (1,097,349) | (1,229,576) | (1,188,457) | (1,180,265) | 8,192 | -0.7 |
| 13 | INVENTORIES | 1,311,782 | 1,988,621 | 1,952,252 | 2,029,198 | 76,946 | 3.9 |
| 14 | PREPAID EXPENSES | 397,785 | 878,900 | 834,783 | 950,770 | 115,987 | 13.9 |
| 15 | | | | | | | |
| 16 | ASSETS WHICH USE IS LIMITED | 9,102,770 | 10,666,301 | 13,828,639 | 16,738,243 | 2,909,604 | 21.0 |
| 17 | NET PROPERTY, PLANT, AND EQUIPMENT | 73,452,527 | 71,848,905 | 71,482,689 | 71,054,280 | (428,409) | -0.6 |
| 18 | PROPERTY, PLANT, AND EQUIPMENT | 166,692,035 | 167,618,951 | 167,745,456 | 167,809,768 | 64,312 | 0.0 |
| 19 | | 4,828,182 | 4,828,182 | 4,828,182 | 4,828,182 | 0 | 0.0 |
| 20 | BUILDINGS & BUILDING IMPROVEMENTS | 129,281,491 | 129,281,491 | 129,281,491 | 129,281,491 | 0 | 0.0 |
| 21 | | 29,262,127 | 29,142,473 | 29,228,687 | 29,253,252 | 24,565 | 0.1 |
| 22 | | 3,320,235 | 4,366,805 | 4,407,096 | 4,446,843 | 39,747 | 0.9 |
| 23 | | (93,239,508) | (95,770,046) | (96,262,767) | (96,755,488) | (492,721) | 0.5 |
| 24 | | 364,919 | (144,076) | (146,666) | (149,187) | (2,521) | 1.7 |
| 25 | | | | | | | |
| 26 | | 112,558,570 | 103,366,074 | 104,958,668 | 112,391,706 | (7,433,038) | -7.1 |
| 27 | | 148,421,077 | 160,739,918 | 164,602,704 | 175,065,023 | (10,462,319) | -6.4 |
| 28 | | 28,682,871 | 27,875,404 | 32,185,743 | 32,865,186 | (679,443) | -2.1 |
| 29 | | 11,278,786 | 9,741,760 | 10,083,644 | 8,892,365 | 1,191,279 | 11.8 |
| 30 | | 6,484,769 | 5,879,981 | 5,557,165 | 7,099,787 | (1,542,622) | -27.8 |
| 31 | | 579,682 | (602,404) | . (774,910) | . 277,264 | . (1,052,174) | . 135.8 |
| 32 | | 3,235,802 | 3,640,721 | 3,604,352 | 4,094,800 | (490,448) | -13.6 |
| 33 | | 2,669,285 | 2,841,664 | 2,727,723 | 2,727,723 | 0 | 0.0 |
| 34 | | 4,043,719 | 4,052,732 | 8,054,535 | 8,056,337 | (1,802) | 0.0 |
| 35 | | 6,875,597 | 8,200,931 | 8,490,399 | 8,816,697 | (326,298) | -3.8 |
| | ACCRUED INTEREST PAYABLE | 1,609,780 | 3,220,107 | 3,581,044 | 3,941,980 | (360,936) | -10.1 |
| | | 5,265,817 | 4,980,824 | 4,909,355 | 4,874,717 | (34,638) | -0.7 |
| 38 | | -,, | | | | | |
| 39 | | 119,738,206 | 132,864,514 | 132,416,961 | 142,199,837 | (9,782,876) | -7.4 |
| 40 | | 110,700,100 | | | | | |
| | | (36,108,787) | (57,373,844) | (59,644,036) | (62,673,317) | 3,029,281 | -5.1 |
| | NET ASSETS - UNRESTRICTED | (36,108,787) | (57,373,844) | (59,644,036) | (62,673,317) | 3,029,281 | -5.1 |
| _ | | (33,723,881) | (44,122,201) | (44,122,201) | (44,122,201) | 0 | 0.0 |
| | | (2,138,626) | (13,251,643) | (15,521,835) | (18,551,116) | (3,029,281) | 19.5 |
| 44 45 | | (2,100,020) | (10,201,040) | (10,021,000) | (,,) | () | |
| | | | | | | | |

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| | В | С | D | E | F | | | G | J |
|----|---------|----------------------|------------|-------------|---------------------------|----------|---------|----------------------|------------------|
| 1 | | SAN (| GORGO | NIO MEI | MORIAL HEALTHCARE | DISTRICT | & HOS | PITAL | CASH FLOW |
| 2 | | | | | | | | | |
| 3 | | | | | | | | Current Month | Y-T-D |
| 4 | | | | | | | | 1/31/2024 | 1/31/2024 |
| 5 | BEGINN | ING CAS | | | | | | | |
| 6 | | | | Balances- | | | \$ | 2,394,136 | \$ 10,775,913 |
| 7 | | | | | | | | 3,780,644 | 2,808,453 |
| 8 | | Cash: B | eginning I | Balances | Totals | | \$ | 6,174,780 | \$ 13,584,366 |
| 9 | | | | | | | | | |
| 10 | Receipt | S | | | | | | • | |
| 11 | | | | Collections | | | \$ | 4,752,310 | \$ 32,898,147 |
| 12 | | | | | asure D/Prop 13 | | | 401,494 | \$ 2,810,458 |
| 13 | | | | x Subsidie | | | ALL ALL | | \$ 167,258 |
| 14 | | | | ns/Grants/ | | | | 9,800,000 | \$ 10,202,074 |
| 15 | | | | | ding (Rate Range, Etc.) | | | | \$ 653,536 |
| 16 | | | | | of LOC Balances | | | | \$ |
| 17 | | | | evenues/F | Receipts/Transfers | | | 450,277 | \$ 6,222,257 |
| 18 | TOTAL | RECEIPT | S | | | | \$ | 15,404,081 | \$ 52,953,730 |
| 19 | | | | | | | | | |
| 20 | Disburs | ements | | | | | | | |
| 21 | | | | | & Contract Labor | | \$ | 5,292,519 | \$ 34,648,915 |
| 22 | | | | perating C | osts | | | 2,533,871 | \$ 17,929,719 |
| 23 | | | | Spending | | | | . 215,690 | \$ 1,072,631 |
| 24 | | | | rvice Payr | | | | 81,000 | \$ 250,983 |
| 25 | | | Other - (| Changes i | n Accounts Payable, Other | | | (610,373) | \$ (1,430,306 |
| 26 | TOTAL | DISBURS | EMENTS | 5 | | | \$ | 7,512,707 | \$ 52,471,942 |
| 27 | | | | | | | | | |
| 28 | TOTAL | CHANGE | in CASH | | | | \$ | 7,891,374 | \$ 481,788 |
| 29 | | | | | | | | | |
| 30 | ENDING | G CASH B | | | | | | • | |
| 31 | | | Balances- | | | | \$ | (801,381) | \$ 10,154,359 |
| 32 | | | Balances- | | | | | 14,867,535 | 3,911,795 |
| 33 | | Ending E | Balances- | Totals | | | \$ | 14,066,154 | \$ 14,066,154 |
| 34 | | | | | | | | | |
| 35 | | | | | | | | | |
| 36 | | | | | | | | | |
| 37 | | LOC Current Balances | | | | | \$ | 8,000,000 | \$ 8,000,000 |
| 38 | LOC Int | erest Expe | ense Incu | rred | | | | 7,200 | \$ 80,391 |
| 39 | | | | | | | | | |
| 40 | | | | | | | | | |

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